

SMALL BUSINESS

EXCHANGE

Voice of Small, Emerging Diversity Owned Businesses Since 1984



Weekly Publication \$2.00

Vol 29, Edition 41

January 2, 2014

Justice Department and **Ally Financial** Reach \$98 Million Settlement on Discriminatory Loans

The Department of Justice and the Consumer Financial Protection Bureau (CFPB) announced the federal government reached an agreement to resolve allegations that Ally Financial and Ally Bank engaged in an ongoing nationwide pattern or practice of discrimination against African-American, Hispanic and Asian/Pacific Islander borrowers since April 1, 2011.

The settlement is the largest ever agreement against an auto lender, and the third largest “fair lending” agreement ever reached. The agreement is the first joint fair lending enforcement action by the department and CFPB. With this agreement, eight of the top 10 largest fair lending settlements in the department’s history have been under Attorney General Eric Holder’s leadership.

The settlement provides \$80 million in compensation for victims of past discrimination by one of the nation’s largest auto lenders and requires Ally to pay \$18 million to the CFPB’s Civil Penalty Fund. Ally also must refund discriminatory overcharges to borrowers for the next three years unless it significantly reduces disparities in unjustified interest rate mark-ups. This system will create a strong financial incentive to eliminate discriminatory overcharges.

“With this largest-ever settlement in an auto loan discrimination case, we are taking a firm stand against discrimination in a critical lending market,” said Attorney General Eric Holder. “By requiring Ally to provide refunds to those who are overcharged because of their race or national origin, this agreement will ensure relief for Americans who are victimized.”

The settlement resolves claims by the department and the CFPB that Ally discriminated by charging approximately 235,000 African-American, Hispanic and Asian/Pacific Islander borrowers higher interest rates than non-Hispanic white borrowers. The agencies claim that Ally charged borrowers higher interest rates because of their race or national origin, and not because of the borrowers’ creditworthiness or other objective criteria related to borrower risk.

The average victim paid between \$200 and \$300 extra during the term of the loan. The Equal Credit Opportunity Act (ECOA) prohibits such discrimination in all forms of lending, including auto lending. Ally’s settlement with the DOJ, which is subject to court approval, was filed today in the U.S. District Court.

Rather than taking applications directly from consumers, Ally makes most of its loans through over 12,000 car dealers nationwide

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Ally Financial Statement on Auto Financing Consent Orders

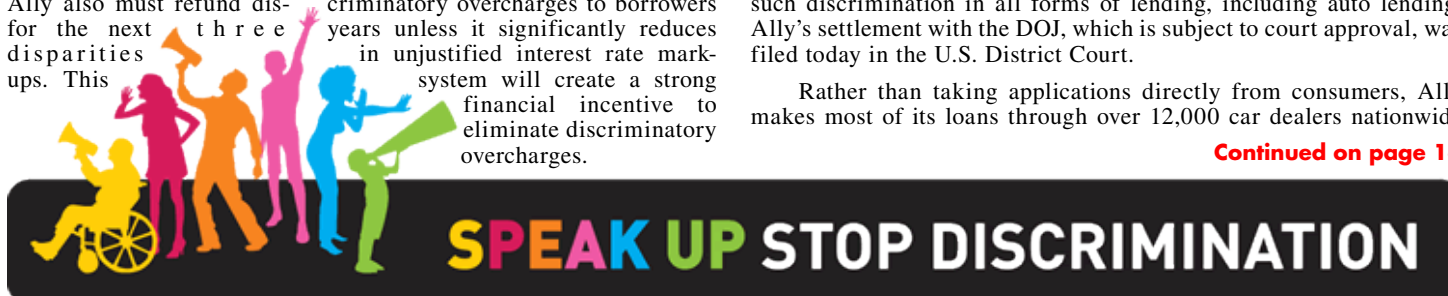


Ally Financial Inc. (Ally) and certain of its subsidiaries have executed Consent Orders issued by the Consumer Financial Protection Bureau (CFPB) and the U.S. Department of Justice (DOJ) pertaining to the allegation of disparate impact in the auto finance business.

Ally does not make loans directly to consumers, but rather, it purchases installment contracts originated by auto dealers. Ally’s long-time process for evaluating auto installment contracts from dealers does not include information on a consumer’s race or ethnicity. Ally assesses these contracts and sets pricing based solely on a consumer’s creditworthiness and contract characteristics. The CFPB and DOJ assert that pricing disparity has occurred for certain protected classes of consumers as a result of the auto dealer’s ability to mark-up Ally’s rate at which it buys a retail installment contract. The CFPB and DOJ also assert that Ally has responsibility for the conduct of its dealer customers and allege that Ally has not sufficiently monitored the pricing practices of its dealer customers.

Ally does not engage in or condone violations of law or discriminatory practices, and based on the company’s analysis of its business, it does not believe that there is measurable discrimination by auto dealers.

Continued on page 16



5 New Year’s Resolutions for the Small Business Owner

‘Tis the season for New Year’s resolutions! With the holidays in our rear view mirror, it’s time to start planning for 2014. Just as individuals make personal resolutions, you should be making a list of goals for your small business. But we’re not talking about sales goals—we’re talking about resolutions that will change behaviors and result in a stronger company.

We’ve compiled five resolutions to help you get started:

- **I will delegate more often.** As a small business owner, it’s easy to become a jack-of-all trades. But trying to take on too many responsibilities can actually hurt the business. Instead, identify your needs: what do you have on your plate? Create a clear picture of your daily activities and then identify who in the business is able (even if it requires a bit of training) to take on some of these responsibilities. This will free up some of your time to focus on the core aspects of the business that need your attention most.

- **I will use social media to promote my business.** If you’re not on social media already, it’s time! You may have thought Facebook and Twitter were going to be a flash in the pan, but that’s not the case. They’re here for the long haul, and so are their users. There are now more ways than ever for business owners to promote their businesses using these outlets—from offering promotional codes to advertising sales, from recruiting top talent to connecting with complementary businesses. Myriad online workshops exist, and many cities offer in-person trainings through organizations like the Chamber of Commerce. A little investment on your part can help to reap real rewards in 2014.

- **I will market only to prospects that can actually afford and/or utilize my product.** During the Great Recession, many business owners found themselves marketing their goods to anyone who would listen. But in 2014, the economy is looking brighter. Spend your precious

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PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.
703 Market St., Ste 1000, San Francisco, CA 94103

PRST STD
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PAID
San Fran CA 941
Permit No. 820

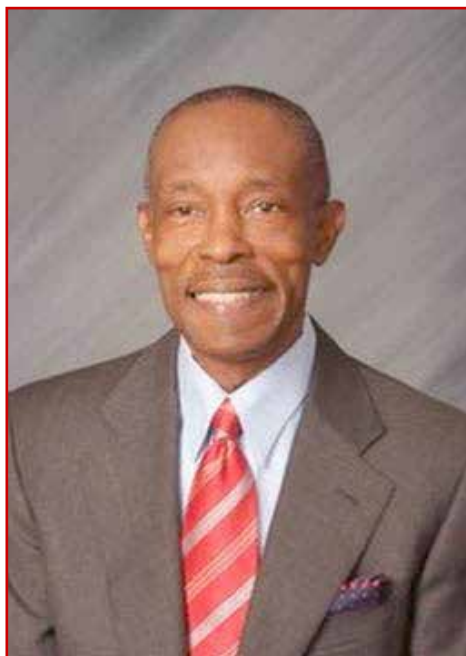
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Community Outreach



New Urban League President Takes Helm in Nation's Capital



George H. Lambert Jr.

The Great Washington Urban League, a leading community service organization in the nation's capital, has announced the appointment of George H. Lambert Jr. as new president/CEO.

Lambert, who served as the CEO of the Lorain County Urban League in Lorain, Ohio, and is former CEO of the Northern Virginia Urban League in Alexandria, Va., succeeds the popular Maudine Cooper, who received a star-studded sendoff in November after serving in the position for 23 years.

"Lambert will be a great asset to the Greater Washington Urban League and we are confident he will hit the ground running," stated Jerry A. Moore III, GWUL board chair in a release. "His knowledge and understanding of the Urban League will make for a smooth transition, and his vast experience in the non-profit and the private sectors, as well as his desire to serve the community, will ensure our continued success well into the future."

As one of the 95 NUL affiliates across the country, the GWUL – with a staff of about 60 – serves to strengthen racial minority communities in areas of economics, education, and other areas of social inequities. Lambert must deal with a poverty rate at nearly 20 percent in the 50

percent Black District of Columbia, which is increasingly grappling with issues of gentrification and a struggling public education system. The GWUL also serves communities in Prince George's and Montgomery County, Md.

Cooper says she has "very high regard for George as a person, professional, and colleague.... He's a first-rate intellect with a great intellectual curiosity and a wonderful sense of humor. With his combined devotion and appreciation of the League, it makes him a wonderful choice. Energetic and engaging, he is ideally suited to marshal the talents and resources of the League and continue to maximize its potential as a community leader in the Washington, D.C., metro area."

That's a huge endorsement coming from Cooper, who was honored by hundreds who lined up to send her off at a November retirement celebration. Known for her diligent service to citizens from all walks of life, she was praised by people from families she has served to D.C. politicians to

national leaders. The participants included former National Urban League presidents Vernon Jordan and Hugh Price, current President/CEO Marc Morial, D. C. Mayor Vincent Gray, members of the D. C. City Council and hundreds of community leaders and associates. Reality star Omarosa Manigault served as mistress of ceremonies for the program.

Lambert also has a stellar record of service. He comes to GWUL with 15 years of experience as an Urban League CEO, a combination of his service to the Lorain County and Northern Virginia Urban Leagues. He has also served as a mid-west central region consultant to the National Urban League.

In the private sector, Lambert worked as a public affairs senior executive in charge of strategic alliance initiatives on behalf of Fortune 50 telecommunications clients. He also served as a senior principal with the Gasby Group, a full-service strategic fundraising firm. In the non-profit arena, Lambert served as the Senior Director for Resource Development Operations for United Way of the National Capital Area.

"I am honored and humbled to assume the presidency of this great institution, which truly is one of the best Leagues in the country," Lambert said in a statement. "GWUL is devoted to public service and is dedicated to Washington, D.C., Prince George's and Montgomery County, Maryland communities. It's a tremendous opportunity and challenge to be asked to sustain and extend its traditions and achievements."

Website: <http://www.tricedneywire.com>

Source: Trice Edney Communications



Maudine Cooper

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AWARDS

- **CITY OF LOS ANGELES**
Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

- **COUNTY OF LOS ANGELES**
Black Business Association,
Outstanding Entrepreneur

- **BAY AREA CONTRACT COMPLIANCE OFFICERS ASSOCIATION**
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- **NAMCSC**
Minority Advocate

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

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The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

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ISSN 0892-5992 SBE is a certified DBE - CA UCP Firm #5988



SUB-BID REQUEST ADS

Hunters Point Shipyard – Opportunity to Perform Site and Building Security during the redevelopment of the former Hunters Point Naval Shipyard in San Francisco.

Lennar Urban is requesting qualified, interested security firms to respond to a public request for proposals to perform site and building security at the former Hunters Point Naval Shipyard in San Francisco.

For more information, please visit:

<http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=7586>

Respondents are encouraged to check this website regularly for updates.

Proposals must be submitted by
January 22, 2014

L. H. WOODS & SONS, INC.

SBE/DBE/DVBE/MBE/WBE/OBE SUBCONTRACTOR/SUPPLIER BIDS REQUESTED

CONTRACT NO. 7241

RIVER SUPPLY CONDUIT IMPROVEMENT

UPPER REACH UNITS 5 & 6

BURBANK, CA

BID SUBMITTAL DATE: 2/18/14 AT 2:00 PM

OWNER: CITY OF LOS ANGELES, DEPARTMENT OF WATER AND POWER

Performance/Payment/

Supply Bond May Be Required

L. H. WOODS & SONS, INC. INTENDS TO CONDUCT ITSELF IN "GOOD FAITH" WITH ALL FIRMS REGARDING PARTICIPATION ON THIS PROJECT. DRAWINGS AND SPECS MAY BE REVIEWED IN OUR OFFICE MONDAY THRU FRIDAY, 8:00 AM TO 4:00 PM AT 2115 LA MIRADA DRIVE, VISTA, CA 92081; AT THE OFFICE OF SUPPLY CHAIN SERVICES, ROOM L43, 111 NORTH HOPE STREET, LOS ANGELES, CA 90012; OR FOR DOWNLOADING AT <https://app.box.com/s/8ry74dy7lw9rtegvgy2w>, www.ladwp.com/ersp AND www.labavn.org.

PLEASE SUBMIT BIDS FOR THE FOLLOWING WORK (BUT NOT LIMITED TO): SWPPP DESIGN & INSPECTION; CONSTRUCTION OFFICES, TRAILERS & FURNISHINGS; FUEL SUPPLY; SCHEDULING; WELDING; STEEL PIPE SPECIALS FABRICATION; SAND SUPPLY; CEMENT SUPPLY; ASPHALT PAVING; WELDING; TUNNELING; JACK & BORING; SHORING; TRAFFIC CONTROL & DESIGN; STEEL PIPE MANUFACTURE & SUPPLY; GATE VALVES, AIR VACUUM VALVES AND MISC. PIPING SUPPLY; STRUCTURAL METAL FABRICATION; STRIPING; WELDING INSPECTION; HAZARDOUS WASTE REMOVAL, TRANSPORTATION AND DISPOSAL; SITE SECURITY PATROL; DEWATERING; SAFETY OFFICER (TUNNEL SAFETY ORDERS); TEMP FENCE SUPPLY AND INSTALLATION; PORTA TOILETS; STEEL PAINTING AND COATING.

L.H. Woods & Sons, Inc.

An Equal Opportunity Employer (EOE)

Contact: **Teresa Woods** • twoods@lhwoods.com

2115 La Mirada Drive, Vista, CA 92081

Phone (760) 599-5500; Fax (760) 599-5510

LHWS encourages all interested DBE, MBE, WBE and OBE companies to contact us at least 1 day prior to the bid due date to review with us your proposed scope of work. If bonds are required, LHWS will pay the cost of the bond to a maximum of 1% of the contract value. LHWS is willing to assist all SBE, DVBE, MBE, WBE DBE, AND OBE subcontractors/suppliers in obtaining bonds, lines of credit, and/or insurance. Please contact Teresa Woods at LHWS at the address and phone number above for assistance. LHWS is willing to work with all qualified subcontractors/suppliers to establish acceptable delivery schedules, when work requirements permit. The schedule is the sole responsibility of LHWS and will not be mutually agreed upon. Subcontractors will be required to abide by the terms of the AGC Master Labor Agreements and to execute an agreement utilizing the latest L. H. Woods & Sons, Inc. Standard Subcontract/Purchase Agreement incorporating prime contract terms and conditions, including payment provisions. Copies of Standard Subcontract/Purchase Agreement are available for review at www.lhwoods.com. L. H. Woods & Sons' listing of a subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote.

Sub Bids Requested From Qualified DBE and UDBE Subcontractors & Suppliers for

City of Sacramento - West Tunnel Access Ramps - Location: Sacramento - T15029031

Bid Date: January 15, 2014 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; clearing; traffic control; trucking; striping/signage; concrete; fencing; grinding; landscape & irrigation; pavers; electrical; and saw-cutting.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: **Dave Koerber**

An Equal Opportunity Employer

Request for DBE Subcontractors and Suppliers for:

City of Modesto

Highway 99 Pelandale Avenue Overcrossing

BID DATE: January 14, 2014 @ 11:00 AM

O. C. Jones & Sons, Inc. is soliciting quotes for (including but not limited to):

Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Type III Barricade, Pedestrian Barricade, Striping & Marking, Portable Changeable Message Signs, Temporary Crash Cushion Module, SWPPP, Rain Event Action Plan, Storm Water Sampling & Analysis, Temporary Erosion Control, Street Sweeping, Asbestos Compliance Plan, Dust Control Plan, Abandon Pipeline, Adjust Utilities to Grade, Modify Inlet, Relocate Hydrant, AC Grinding, Cold Plane AC, Sand Backfill, Clearing & Grubbing, Imported Borrow, Ground Improvements, Weed Germination, Decomposed Granite, Soil Amendment, Planting & Irrigation, Hydroseed, Geosynthetic Pavement Interlayer, AC Dike, Rumble Strip, Mechanically Stabilized Embankment, Temporary Retaining Wall, CIDH Concrete Pile, Minor Concrete (Minor Structure), Sign Structure, Roadside Sign, Resident Engineer Office, Underground, Precast Concrete Pipe Manhole, Rock Slope Protection, Minor Concrete (Curb & Gutter), Misc. Iron & Steel, Bridge Deck Drainage System, Fencing, Delineator, Object Markers, Double Midwest Guardrail System, Pedestrian Barricade, Crash Cushion, Concrete Barrier (Type 60D), Electrical and Construction Materials.

Contact: **Jean Sicard @ OCJ (510) 526-3424 or (510) 809-3411 • Fax (510) 526-0990**

jsicard@ocjones.com

Viking Construction Company is soliciting quotes (including but not limited to):

Traffic Control, Water Pollution Control, Bridge Removal, 16" Cast-In-Drilled-Hole Concrete Piling, Furnish and Drive Piling, Prestressing Cast-In-Place Concrete, Furnish Readymix Concrete, Furnish Form Liner, Joint Seals, Bar Reinforcing Steel, Masonry Block, Prepare and Stain Concrete, Furnish Welded Steel Pipe, Slope Paving, Furnish Deck Drainage Metal, Concrete Barrier

Contact: **Randy Jenco @ Viking (916) 852-5530 • FAX (916) 852-5533**

rjenco@vikingbridges.com

O. C. Jones & Sons and Viking Construction Company, A Joint Venture

1520 Fourth St., Berkeley, CA 94710

Equal Opportunity Employers

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ/Viking for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ/Viking is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at both offices or at planetbids.com.

McCarthy Building Companies, Inc.

IS SEEKING BIDS FROM QUALIFIED DVBE SUBCONTRACTORS & SUPPLIERS:

SANTA ANA COLLEGE

DUNLAP HALL ADDITION & ALTERATIONS

1530 W. 17th Street, Santa Ana, CA 92706

McCarthy Building Companies, Inc. is a General Contractor bidding the above project and is requesting a proposal from you for labor and/or material in your specialty of work.

SUBCONTRACTOR BIDS ARE DUE Thursday, January 23rd, 2014 at 3:30 PM.

THE PROJECT: A new 5,100 SF Elevator Tower Addition to an existing 5-story concrete structure and 12,600 SF of site area. Building Renovation work includes demolition, renovating the Toilet Rooms, 2 new Elevators, replacing the perimeter concrete rails with metal railing, and traffic coating at the exposed walk decks at all levels. Sitework includes all typical trades. Construction value is about \$8.0 mil. and a 14-month duration.

Work categories include: Survey, Erosion Control, Demolition, Earthwork, Site Utilities, Fencing, AC Paving, Pavement Markings, Site Concrete, Pavers, Landscaping, Caissons, Concrete, Rebar, Masonry, Steel, Metal Decking, Waterproofing, Insulation, Fireproofing, Roofing, Sheet Metal, Doors-Frames-Hardware, Plaster-Drywall, Tile, Flooring, Painting, Signage, Fire Extinguishers, Toilet Accessories, Plumbing, HVAC Electrical/Fire Alarm/Low Voltage Communication Systems.

This is a prevailing wage project with an OCIP requirement.

Prequalification - All subcontractor bidders must be prequalified to participate in this bid. Contact Kevin Helgevold at McCarthy Building Companies for Prequalification Form & instructions. Suppliers: A list of prequalified subcontractors is available upon request.

Bid Documents - An electronic CD of the bid documents is available upon request.

Disabled Veteran Business Enterprise (DVBE)

The District has adopted a Disabled Veteran Business Enterprise Participation Program (DVBE), which includes businesses owned by Disabled Veterans. The District has established participation goals to attain 3 percent going to DVBE.

McCarthy is an equal opportunity employer and encourages DVBE participation.

A 100% Performance & Payment Bond will be required from an admitted surety for subcontracts over \$100,000. Upon request, subcontractors will be required to provide evidence of their ability to provide same within twenty-four (24) hours.

McCarthy Building Companies, Inc.

Kevin Helgevold x73392, Preconstruction Director

20401 SW Birch Street, Suite 300, Newport Beach, CA 92660

Phone: (949) 851-8383 • Fax: (949) 756-6841





SUB-BID REQUEST ADS



SKANSKA - TRAYLOR - SHEA

Sub-Bids Requested From Qualified DBE Subcontractors & Suppliers

Westside Subway Extension Design-Build Project

Owner: LACMTA

RFP No.: C1045

RC-DBE Goal: 20% Design & 17% Construction

Subcontractor Proposal Due Date: January 16, 2014, 4:00PM

Prime Proposal due date: January 30, 2014

Website: www.skanska-traylor-shea.com

Skanska-Traylor-Shea a Joint Venture is interested in soliciting in Good Faith all subcontractors as well as certified DBE subcontractors related to the scopes of work below for the Westside Subway Extension Project. Quotes will be requested from Subcontractors, Vendors, Professional Service and Trucking companies. Please visit our website for the RFP documents and addenda, Subcontracting Requirements, Project Announcements, Outreach and Contact Information. If you are interested in joining our team for this project, please visit our website, fill out and return the Invitation to Bid form to the fax number below. All Quotes are due January 16, 2014.

Requested scopes include, but are not limited to the following and should be based on the C1045 RFP and its amendments.

Subcontractors: Demolition, Clear & Grub, Excavation Earthwork and Support Systems, Shoring & Lagging, Temp. Tunnel Ventilation, AC Paving, Concrete Curbs, Gutters and Sidewalks, Pavement Striping & Marking, Cast-In-Place and Prestressed Concrete, Exposed Concrete Finishes, Arch. Pavers, Stone, Granite, Masonry, Misc. Metal, Welding, Steel Rail, Fencing, Rough Carpentry, Sheet and Pre-Applied Sheet Waterproofing, Painting & Coatings, Fire Protection, Suppression & Stopping, Metal Doors, Frames & Hardware, Glazing, Equipment, Mechanical Piping & Materials, Ventilation Fans & Equipment, Plumbing, Electrical & Electrical Supply, Low Voltage Systems, Hazardous Material Remediation & Hauling, Trucking (Haz Mat & hauling)

Design: Civil, Electrical, Mechanical, Architectural, Landscaping

Services/Vendors: Monitoring: Sound, Vibration, Geo, and Air Quality, Security, Office Supplies, Re-prographics, Sweeper Truck, Water Trucks, Jobsite Sanitation, Janitorial, SWPPP, Progress Photography, Catering STS will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities and establish delivery and construction schedules which will permit maximum participation when feasible. Please visit our website listed above for detailed contracting requirements

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Skanska Estimating Dept:

1995 Agua Mansa Rd, Riverside, CA 92509 - Ph: (951) 684-5360 • Fax: (951) 788-2449
Email: info@skanska-traylor-shea.com



A Joint Venture in Association with LAN I T Y Lin

**Santa Clara Valley
Transportation Authority
Design-Build Contract DB1102F
Silicon Valley Berryessa Extension Project C700**

Procurement opportunities through Skanska-Shimmick-Herzog will be diverse and ongoing.

Please visit: www.sshjv-c700.com

frequently to see procurement opportunities and project contacts in the Bid Packages folder. Plans, specs, drawings, etc. can be found on the procurement web site.

EEO

SKANSKA

Sub-Bids Requested From Qualified DBE, LBE, SBE Subcontractors & Suppliers

**Transbay Transit Center – Exterior Awning Project
Transbay Joint Powers Authority/ Webcor Obayashi Joint Venture
Contract No.: Bid Build – 08-04-CMGC-000, pkg. no. TG08.02**

DBE/SBE/LBE Goal: 20%

Subcontractor Quote Due Date: January 16, 2014 – Noon

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Subcontracting: Steel Fabrication & Erection, Bearings, Expansion Joints, Studs, Stay-In-Place Forms, Welding, Painting/Steel Touch-Up, Traffic Control

Vendors: Pipe Supplier, Fencing, Traffic Control, Safety Equipment

Services: Geotechnical & Vibration Monitoring, Janitorial, Office/Yard Rentals, Parking, QC/QA Testing, Sanitation, Jobsite Security, Sound Monitoring, Staffing, Survey, Sweeping, Vibration

Trucking: Flatbed Trucking, On-site Hauling, and Material off haul.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to john.papagiannakis@skanska.com. Plans and Specs are also available at several locations throughout California. Refer to page A1-2 – A1-6 of the RFQ for instructions on how to submit their bids and submit to (951) 788-2449 or email to john.papagiannakis@skanska.com

Subcontracting Requirements:

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

There is a PLA agreement for this job. It can be found at:

<http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters Unions and Teamsters. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Estimating Dept: Ph: (732) 366-7213 • Fax: (732) 366-7001

Email: john.papagiannakis@skanska.com



**I-805 North Improvement
Design Build Project
Caltrans Contract No: 11-2T2004**

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: Soil Nail Walls

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact Dave Sharpnack at 951-295-3140. UDBE and Non-UDBE subs are encourage to participate.

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SMALL BUSINESS EXCHANGE, INC.
29 Years of Small Business Advocacy

Visit www.sbeinc.com to learn how SBE
can help your business succeed!



REQUESTING SUB-BIDS

From All Qualified Small and Very Small Business (SEB/VSBE) Subcontractors/Sub-consultants/Suppliers/Vendors registered with the Port's online vendor database at www.polb.com/sbe and/or the State of California Department of General Services (DGS) for:

Demolition of NRG Intake Forebay Structure in Back Channel
Specification No. HD-S2426A
Owner: City of Long Beach
Port of Long Beach

Reyes Construction is requesting bids for: (Subcontractors) Demolition (removal disposal), concrete structure demolition, fencing demolition, disposal, Dredging, Geotechnical monitoring, fencing, waste management, surveying, under water diving services and temporary facilities.

BID DATE: January 7, 2014 @ 10AM

Reyes Construction, Inc.
 State License Number 507561
 1383 South Signal Drive, Pomona, CA 91766
 Phone: 909-622-2259 • Fax: 909-622-3053
 Contact: Estimating Mon-Fri 8am-5pm

Assistance will be available for obtaining Bonds, Lines of Credit, and/or Insurance, necessary equipment, supplies, materials or related assistance services.

Plans and Specifications can be viewed online at no additional cost at

- 1.) <http://www.bidmail.com/Sublogin.aspx> (To request an invite please email estimating@reyesconstruction.com)
- 2.) Contract Documents available at 4th floor, Harbor Department Administration Building, 925 Harbor Plaza, Long Beach, CA 90802
- 3.) Via email, please send email request for invitation to bid to estimating@reyesconstruction.com

Please fax quotes to: 909.622.3053

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

State Highway in Stanislaus County in the City of Modesto from 0.35 Mile North of Palandale Ave. 0C to 0.75 Mile South of Palandale Ave. 0C
State Project ID 10-472101
Engineer Estimate: \$34,910,000 - 620 Working Days
Goal: DBE 3.5%
Bids: January 14, 2014 @ 11:00 AM

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear and Grub, Roadway Excavation, Structure Excavation /backfill, Landscaping, Hydroseeding, Erosion Control, Aggregate Base, Asphalt Paving, Pile Driving, CIDH Piles, Prestressing Concrete Cast-in-Place, Structural Concrete, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Prepare & Stain Concrete/Anti Graffiti, Rock Slope Protection, Concrete Curb & Sidewalk-Misc, Fencing, MBGR, Metal Railing, Concrete Barrier-CIP & F/P, Thermoplastic & Painted Traffic Stripe & Marking, Signal and Lighting, Ramp Metering System, Water Truck, Sweeper and Trucker, Storm Drain (Underground), Form Liners.

Scope of Work: Construct two new bridges, remove and reconstruct associated on and off ramps.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from City of Modesto, 1010 Tenth Street, Suite 4100 Modesto, CA (209) 577-5462. Contact Estimator John Pitsch at 925-606-2400, johnp@rgwconstruction.com, for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
 550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
 An Equal Opportunity Employer

Requesting SBE (including DBE, DVBE, LBE) Subcontractors and Suppliers for:

Transbay Transit Center Project
Trade Package TG18.1
Bus Ramp Package
Location: San Francisco, CA
Bid Date: February 6, 2014 @ 2:00PM

Walsh Construction is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Walsh Construction will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Seeking: AC Paving, Aggregates, Bridge Bearings, Bridge Demolition, Bridge Joint Seals, CIDH Piling, Concrete Barrier, Construction Area Signs, Demolition, Drainage, Electrical, Erosion Control, Fencing, Hazardous Material Disposal, Imported Borrow, Minor Concrete, Misc. AC, Miscellaneous Metal, MSE Walls, Prestressing, Ready Mix Concrete, Rebar, Roadside Signs, Sign Structures, Striping, Structural Steel Bridge, Traffic Control, Trucking, Underground Utilities, Metal Bridge Railing, Deck Drainage Systems, Cast In Place Retaining Walls, SWPPP.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to transbay@walshgroup.com. Plans and Specs are also available to review at our office. Refer to page A1-2 – A1-5 of the IFB for the schedule of bid prices.

Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract and subject to approval by Walsh Construction. Walsh Construction will pay bond premium up to 1.5%. Quotations must be valid for the same duration as specified by the Owner for contract award.

There is a PLA agreement for this job. It can be found at: <http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>.

Walsh Construction is signatory to the Operating Engineers, Laborers, Cement Masons, Carpenters and Iron Workers. Subcontractor scope/prices (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Walsh Construction

1777 Oakland Blvd Suite 300 • Walnut Creek, CA 94596
 Phone: 925-627-1700 • Fax: 925-944-9860
Contact Person: Jay Simms
 An Equal Opportunity Employer

Contact Walsh Construction at Transbay@walshgroup.com for assistance in obtaining bonds, lines of credit and/or insurance if necessary.

WE ARE REQUESTING QUOTATIONS FROM ALL QUALIFIED MBE/SBE/DBE/DVBE SUBCONTRACTORS AND MATERIAL SUPPLIERS, TRUCKER FOR THE FOLLOWING PROJECT:

San Francisco Unified School District
Monroe Elementary School Modernization
BID DATE & TIME: January 21, 2014, 2:00 P.M.

Extensive modernization and voluntary partial seismic strengthening: Modernize existing building including but not limited to construction of accessible restrooms, new finishes throughout, remodel all classrooms, provide new casework, provide new warming kitchen, modernize and expand multipurpose room, modernize library, braced frame modifications, and footing upgrades, fire sprinkler & fire alarm systems, and hazmat abatement. Disconnect and demolish (e) portable classroom & toilet buildings. Site work including but not limited to replacement of fence & gates, play structure modifications and new safety mats, ADA ramps & door landings, Hazmat abatement, and resurfacing and striping of yard. All bidder are hereby notified that the District has a Project Labor Agreement (PLA) in effect on the Project and all contractors and subcontractors bidding this project will be required to comply with the PLA.

(The Specifications and Plans will be available in our office 8:30AM-5PM or can be purchased at ARC Northern California – Bid Services 945 Bryant Street, San Francisco, CA 94103 Contact: Priyantha De Pinto 415-537-2235 or Teddy Salonga 415-537-2235, Fax: 415-348-0684 or email: sf@e-arc.com)

Transworld Construction Inc.

1178 Folsom Street • San Francisco, CA 94103
 Phone: (415) 626-5500 x 111 • FAX: (415) 863-3578

WE ARE AN EQUAL OPPORTUNITY EMPLOYER

Sub-Bids Requested From Qualified DVBE Subcontractors & Suppliers for:

San Francisco Unified School District
RE-Bid of Phase 2 Modernization at Monroe Elementary School
Project No: 11501
Project located at : 260 Madrid St, San Francisco, CA 94112
Bid Date: January 21, 2014 at 2:00 PM

Local Hire Policy and PLA Agreement are part of this project.

Trades: Hazmat Demolition, Concrete, Earthwork, Paving, Wet-Pipe Fire Sprinkler System, Metals, Casework, Roofing, Doors, Windows, Resilient flooring, Tile, Epoxy flooring, Acoustical, Painting, Electrical, HVAC, Plumbing.

JUV Inc.

1616 Franklin Street Suite # 203 • Oakland, CA 94612
 (510) 836-1300 • Fax (510) 836-1301
 Contact: **David Gruzman** • Email: david@juvinc.com
 An Equal Opportunity Employer

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Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. www.sbeinc.com

SUB-BID REQUEST ADS



C. Overaa & Co - General Building Contractor

200 Parr Blvd., Richmond, CA 94801
510 234-0926, Fax: 510 237-2435 - www.overaa.com

We request bids from all qualified subcontractors and suppliers including DBE/SBE's for the following Project:

VTA BART Silicon Valley Berryessa & Milpitas D-B Parking Structures Bid Date: January 15, 2014 until 2:00 PM - Contact: TJ Sekel

Project Description: Scope of work includes all material, equipment, labor and work efforts required to design and construct two parking structures, one each at the Berryessa Station and the Milpitas Station. Work includes, but is not necessarily limited to, 1) architectural, structural, plumbing, mechanical, electrical, fire protection and security design and construction for the parking structures; 2) civil design and construction for the areas surrounding the parking structures including grading, utilities, storm water management, paving, walks, hardscape and accommodations for future landscaping; and 3) communications and power conduit and infrastructure required for VTA-furnished parking space count and parking and revenue control systems equipment.

Trades include, but are not limited to; testing lab services, material & personnel lifts, surveying, hazardous soil off haul & disposal, demo, excavation, piles, asphalt paving, site elements, earthwork, fences & gates, pavement markings, concrete, cast-in-place concrete, precast concrete, concrete formwork, rebar, mortar & grout, masonry, structural steel, metal fabrication, ladders, site railing, waterproofing, flashing & sheet metal, metal roofing, built up roofing, joint sealers, expansion joint covers, doors, frames & hardware, glass & glazing, overhead coiling doors, plaster, flooring, metal framing, drywall, painting and coatings, signage, toilet & bath accessories, misc. specialties, traction elevators, fire alarm system, plumbing, fire sprinklers, HVAC, mechanical and electrical work.

Notes:

VTA has a Disadvantaged Business Enterprise (DBE) participation goal of 15% and also Small Business Enterprises (SBE) are encouraged to bid.

This project requires the use of Buy American provisions.

This project will have a Project Labor Agreement.

Value: \$80-85M

Construction Duration: 16 months beginning fourth quarter of 2014

Please let us know you are interested in bidding this project. Plans and specifications will be available for viewing in our plan room at 200 Parr Blvd., Richmond, CA; online at <http://www.vta.org/bart/financial/contractingopportunities> and/or at www.isqft.com, login is required. Please call for additional information about project and/or project documents.

We encourage bids from all Subcontractors/Suppliers including MBE/WBE/DBE/DVBE bidders. We are an equal opportunity employer. We offer to assist you with bonding, credit, and insurance. We are signatory to both Carpenters and Laborers. Subcontractors will be required to sign the Overaa Standard Subcontract Agreement, which includes the right for Overaa to require subcontractors to furnish a faithful performance and labor bond, in a form and from a surety acceptable to Overaa, in the amount of 100% of the Subcontract price. Subcontractors will be required to comply with all subcontract insurance requirements, which includes providing a waiver of subrogation endorsement to their worker compensation insurance. The Overaa Standard Subcontract Agreement is available for viewing at our website: www.overaa.com.

J.A. Gonsalves & Son Construction, Inc.

will be bidding on the project below and is soliciting subcontractors/supplier and or vendor sub-bids with Local Business/DVBE

Local Business Enterprise located within the priority areas as defined below.

**Heavy Equipment Rental, Trucking,
Material Supplier, Excavating and Utility Installation, Utility Constructors**

**Good Faith Effort for
Vista Alternate High School Parking Improvements**

**Project #37310058-00
Location: 2625 Barnard Road
San Pablo, CA 94806**

Priority Area One - West Contra Costa County: Crockett, El Cerrito, El Sobrante, Hercules, Hilltop Mall, Kensington, Montalvin, North Richmond, Pinole, Point Richmond, Richmond, Rodeo, San Pablo and Tara Hills.

Priority Area Two - Contra Costa County (including West Contra Costa County): Alamo, Antioch, Bay Point, Bethel Island, Blackhawk, Brentwood, Byron, Canyon, Clayton, Clyde, Concord, Danville, Diablo, Discovery Bay, Knightsen, Lafayette, Martinez, Moraga, Oakley, Orinda, Pacheco, Pittsburg, Pleasant Hill, Port Chicago, Port Costa, San Ramon, Walnut Creek & West Pittsburg.

Priority Area Three - Contra Costa, Northern Alameda and Southern Solano County: Alameda, Albany, American Canyon, Benicia, Berkeley, Castro Valley, Elmira, Emeryville, Fairfield, Hayward, Nut Tree, Oakland, Piedmont, San Leandro, San Lorenzo, Suisun, Travis Air Force Base, Vacaville and Vallejo.

Bid documents can be viewed or purchased at
BPX Press, 4903 Central Ave., Richmond, CA. 510-559-8299 and also from

J.A. Gonsalves & Son

1100 Soscol Ferry Rd • Napa, CA 94558

Phone: 707-258-6261

Email: jagbids1@gmail.com

**All subcontractors quotes must be
submitted by January 15, 2014 @ 5:00 PM**

**All subcontractors must pay the
employees the general prevailing wage rate and submit certified payrolls.**

SMALL BUSINESS EXCHANGE

Outreach Professionals

29 years of providing supplier diversity outreach.

DEMONSTRATE

SBE is the outreach professionals

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- Provide customized reports upon request
- Quick turnaround to ensure deadlines are met efficiently

"I can rely on SBE's current and up-to-date databases... SBE offers several options for notifying subcontractors via mails, fax or phones calls...ensuring successful communication between subs and McCarthy."

"I know that when a representative of SBE, indirectly represents McCarthy contacts subcontractors - it is always with professionalism."

— McCarthy Building Companies, Inc.

ACHIEVE

SBE has set the outreach standard

- Cited as a resource by the State of California Office of Small Business Certification Resources
- Listed in plans and specs of many local agencies
- Utilized by many agencies and primes

"You and your staff have been extremely responsive in our numerous Good Faith Outreach Efforts...All four of these successful client proposals and passing good faith efforts have resulted in company WINS for Earth Tech"

— AECOM (formerly Earth Tech)

WIN

SBE provides thousands of certified businesses, in one location

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- US SBA "CCR" listed nationwide business imports
- Businesses certified by local agencies

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— UCLA

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p. (415) 778-6250 · f. (415) 778-6255 · e. sbe@sbeinc.com

CALIFORNIA GOLD

**NOTE: FOR BIDS NATIONWIDE PLEASE VISIT OUR WEBSITE
DIRECT LINK: http://www.sbeinc.com/database/bid_database/**

These are samples of bid opportunities from federal, state and local jurisdictions in 4 categories: Construction, Architecture/Engineering, Business Services and Commodities. All are available in electronic format. [See Subscription Form on page 16]

NORTHERN CALIFORNIA CONSTRUCTION BIDS

EL DORADO COUNTY

REPLACE BRIDGE

1st reported in SBE: 11/28/13
Location: El Dorado, CA
Date: 1/29/14
Ref#: 03-0F2204
Description available through electronic services.
License Reqd: A
Estimate: \$6,000,000 - \$6,000,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

MERCED COUNTY

COLD IN-PLACE RECYCLING AND PLACE HOT MI

1st reported in SBE: 12/12/13
Location: Merced, CA
Date: 1/15/14
Ref#: 10-0Y1204
Description available through electronic services.
License Reqd: A

Estimate: \$2,420,000 - \$2,420,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

SACRAMENTO COUNTY

DESIGN-BUILD GENERAL PURPOSE WAREHOUSE,

1st reported in SBE: 12/26/13
Location: Sacramento, CA
Date: 2/06/14
Ref#: W91238-14-R-0001
Description available through electronic services.
Owner: Department of the Army, 1325 J. Street, Sacramento, CA, 95814, Samantha Plank
SIC: 236220

SANTA CLARA COUNTY

INSTALL TOS, RAMP METERING AND RAMP WIDE

1st reported in SBE: 12/12/13
Location: Santa Clara, CA
Date: 1/28/14

Ref#: 04-153304
Description available through electronic services.
License Reqd: A
Estimate: \$14,400,000 - \$14,400,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

BRIDGE REPLACEMENT

1st reported in SBE: 11/28/13
Location: Santa Clara, CA
Date: 1/28/14
Ref#: 04-235624
Description available through electronic services.
License Reqd: A
Estimate: \$14,000,000 - \$14,000,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

SONOMA COUNTY

VARIOUS PUBLIC WORKS PROJECTS

1st reported in SBE: 12/05/13
Location: Sonoma, CA
Date: 6/30/14
Ref#: 20132014
Description available through electronic services.
Owner: CA CSU SONOMA STATE, JENIFER CRIST,
(707)664-3102
E:MAIL JENIFER.CRIST@SONOMA.EDU

TEHAMA COUNTY

ASPHALT RUBBER OVERLAY WITH DIG OUTS

1st reported in SBE: 12/12/13
Location: Tehama, CA
Date: 1/07/20
Ref#: 02-4G1104
Description available through electronic services.
License Reqd: A
Estimate: \$1,610,000 - \$1,610,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS,
(916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

SOUTHERN CALIFORNIA BIDS

KERN COUNTY

SOURCES SOUGHT-FY 14 CONSTRUCTION OF FAC

1st reported in SBE: 12/26/13
Location: Edwards, CA
Date: 1/22/14
Bid Date Extended from: 4/26/13
Ref#: NND14499005E
Owner: National Aeronautics and, P.O. Box 273, Edwards, CA, 93523-0273, Brian G. Bowman
SIC: 236220
Brian.G.Bowman@nasa.gov

LOS ANGELES COUNTY

SOURCES SOUGHT-FY 14 F-35 SQUADRON OPERA

1st reported in SBE: 9/12/13
Location: Los Angeles, CA
Date: 4/21/14
Bid Date Extended from: 3/14/13
Ref#: W912PL-13-S-0006
Owner: Department of the Army, P.O. Box 532711, Los Angeles, CA, 90053-2325, Sandy Oquita
SIC: 236220

SAN DIEGO COUNTY

SLAB REPLACEMENT, COLD PLANE AND PLACE H

1st reported in SBE: 12/26/13
Location: San Diego, CA
Date: 1/23/14
Ref#: 11-2M4304
License Reqd: A
Estimate: \$960,000 - \$960,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS (916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

PCC REHABILITATION INCLUDING PPCP, JPCP

1st reported in SBE: 12/26/13
Location: San Diego, CA
Date: 2/13/14
Ref#: 11-406704
License Reqd: A
Estimate: \$38,000,000 - \$38,000,000
Owner: CA TRANSPORTATION, DEPART, DENISE SILVAS, (916)227-6293
E:MAIL DENISE_SILVAS@DOT.CA.GOV

ALPINE COUNTY

POND WATER TREATMENT OPERATION & MAINTEN

1st reported in SBE: 9/19/13
Location: Markleeville, CA
Date: 1/16/14
Ref#: 109376
Description available through electronic services.
Owner: CA GENERAL SERVICES, DEPA, LYNETTE MCINTYRE,
(916)375-4064
E:MAIL LYNETTE.MCINTYRE@DGS.CA.GOV

SAN DIEGO COUNTY

BALBOA WOUNDED WARRIOR ATHLETE PROGRAMS

1st reported in SBE: 12/26/13
Location: San Diego, CA
No Bid Date Specified
Bid Date Extended from: 12/23/13
Ref#: N0025914T0060
Description available through electronic services.
Owner: Department of the Navy, San Diego, CA, Larry B. Christia Jr. 619
SIC: 611620
SBSA

YUBA COUNTY

SOURCES SOUGHT-RFI - WASTEWATER TREATMENT

1st reported in SBE: 12/05/13
Location: Beale AFB, CA
Date: 1/13/14
Ref#: WWTP-26NOV13

Description available through electronic services.
Owner: Department of the Air For, Beale AFB, CA, 95903-1712, Robert Watts
SIC: 562998
robert.watts@us.af.mil

STATEWIDE, CA

RFQP 12-001.3 CONTINUOUS APPLICATION PRO

1st reported in SBE: 9/19/13
Location: Statewide, CA
Date: 10/28/15
Ref#: RFQP 12-001.3
Description available through electronic services.
Owner: CA CALIFORNIA TECHNOLOGY, TIFFANY ANGULO,
(916)454-7299
E:MAIL TIFFANY.ANGULO@STATE.CA.GOV

COMMODITIES SERVICES BIDS

LASSEN COUNTY

FORKLIFT RENTAL

1st reported in SBE: 12/26/13
Location: Herlong, CA **Date:** 1/21/14
Ref#: W912GY14T0010
Description last reported in SBE: 12/26/13
Owner: Department of the Army, Building 74, Herlong, CA, 96113-5009, Tamara Gage
SIC: 532490

SAN DIEGO COUNTY

COST PER TEST - REAGENTS

1st reported in SBE: 12/19/13
Location: San Diego, CA
No Bid Date Specified
Ref#: N0025914T0048
Description last reported in SBE: 12/19/13
Owner: Department of the Navy, San Diego, CA, Larry Christia Jr. 619-53
SIC: 325413

VARIOUS CISCO ITEMS

1st reported in SBE: 12/26/13
Location: San Diego, CA **Date:** 1/16/14
Bid Date Extended from: 1/31/13
Ref#: N66001-14-T-6418
Description last reported in SBE: 12/26/13
Owner: Department of the Navy, 53560 Hull Street Bldg A3, San Diego, CA, 92152-5001, BELINDA SANTOS
SIC: 334118
HBCU/MIS SET-ASIDE
SBSA

CALIFORNIA, UNDETERMINED

ELECTRIC VEHICLE SUPPORT EQUIPMENT (EVSE)

1st reported in SBE: 10/24/13
Location: Undetermined, CA **Date:** 1/30/14
Ref#: IFB 1303-003
Description last reported in SBE: 10/24/13
Owner: CA GENERAL SERVICES, DEPA, DION CAM-POS, (916)375-4478
E:MAIL DION.CAMPOS@DGS.CA.GOV



Emancipation: “Joyous Daybreak to End the Long Night of Captivity”.

Martin Luther King, Jr.

The Emancipation Proclamation, issued on January 1, 1863, specifically called upon freed slaves to enlist in the Union cause. They would be welcomed, the Proclamation declared, "into the armed service of the United States to garrison forts, positions, stations, and other places, and to man vessels of all sorts in said service." As President Lincoln himself said, "The colored population is the great available and yet unavailed-of force for restoring the Union."

Dr. Martin Luther King, Jr. made many references to the Emancipation Proclamation, the most famous of which was in the speech from the steps of the Lincoln Memorial at the 1963 March on Washington for Jobs and Freedom (his "I Have a Dream" speech). Dr. King concluded another speech made during the 100th Anniversary of the issuance of the Proclamation with a mandate.

"There is but one way to commemorate the Emancipation Proclamation. That is to make its declarations of freedom real; to reach back to the origins of our nation when our message of equality electrified an unfree world, and reaffirm democracy by deeds as bold and daring as the issuance of the Emancipation Proclamation."

.....

Military history of African Americans in the American Civil War

The history of African Americans in the American Civil War is marked by 186,097 (7,122 officers, 178,975 enlisted) African Americans comprising 163 units who served in the Union Army during the Civil War, and many more African Americans who served in the Union Navy. Both free African Americans and runaway slaves joined the fight. On the Confederate side, both free and slave blacks were used for labor, but the issue of whether to arm them, and under what terms, became a major source of debate, and no significant numbers were ever raised or recruited.

Union Army

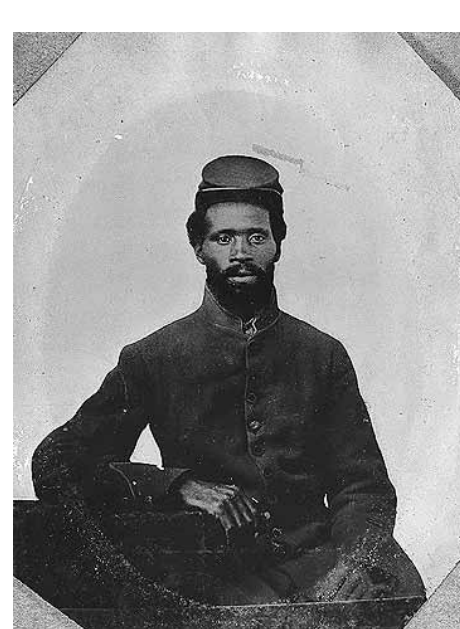
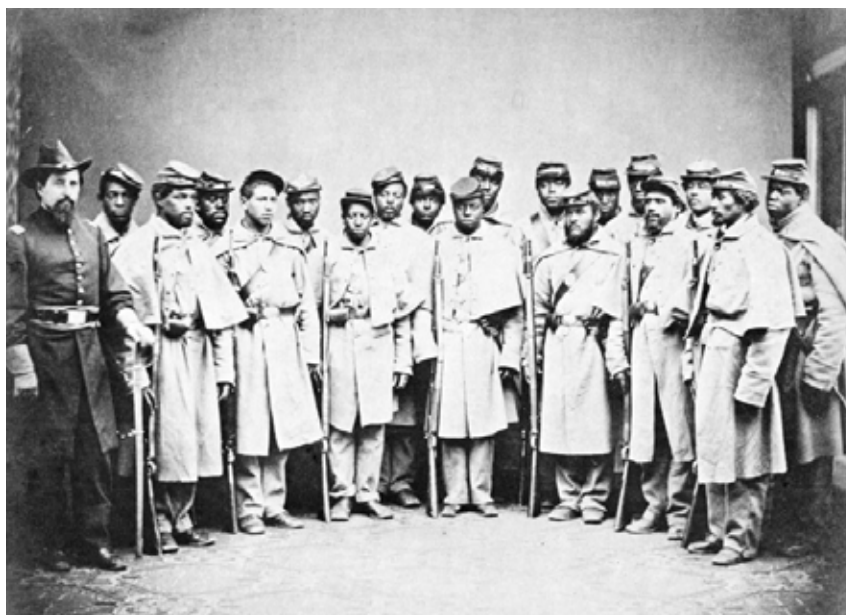
The issue of raising African American regiments in the Union's war efforts was at first met with trepidation by officials within the Union command structure, Abraham Lincoln included. Concerns over the response of the border states (of which one, Maryland, surrounded Washington D.C.), the response of white soldiers and officers, as well as the effectiveness of a colored fighting force were raised.[3]:165–167[4] Despite official reluctance from above, a number of officers in the field experimented, with varying degrees of success, in raising black regiments, including David Hunter, James H. Lane, and Benjamin F. Butler.

On July 17, 1862, Congress passed two acts allowing the enlistment of African Americans but official enrollment occurred only after the issuance of the Emancipation Proclamation in January 1863. However, state and local militia units had already begun enlisting blacks, including the Black Brigade of Cincinnati, raised in September to help provide manpower to thwart a feared Confederate raid on Cincinnati.

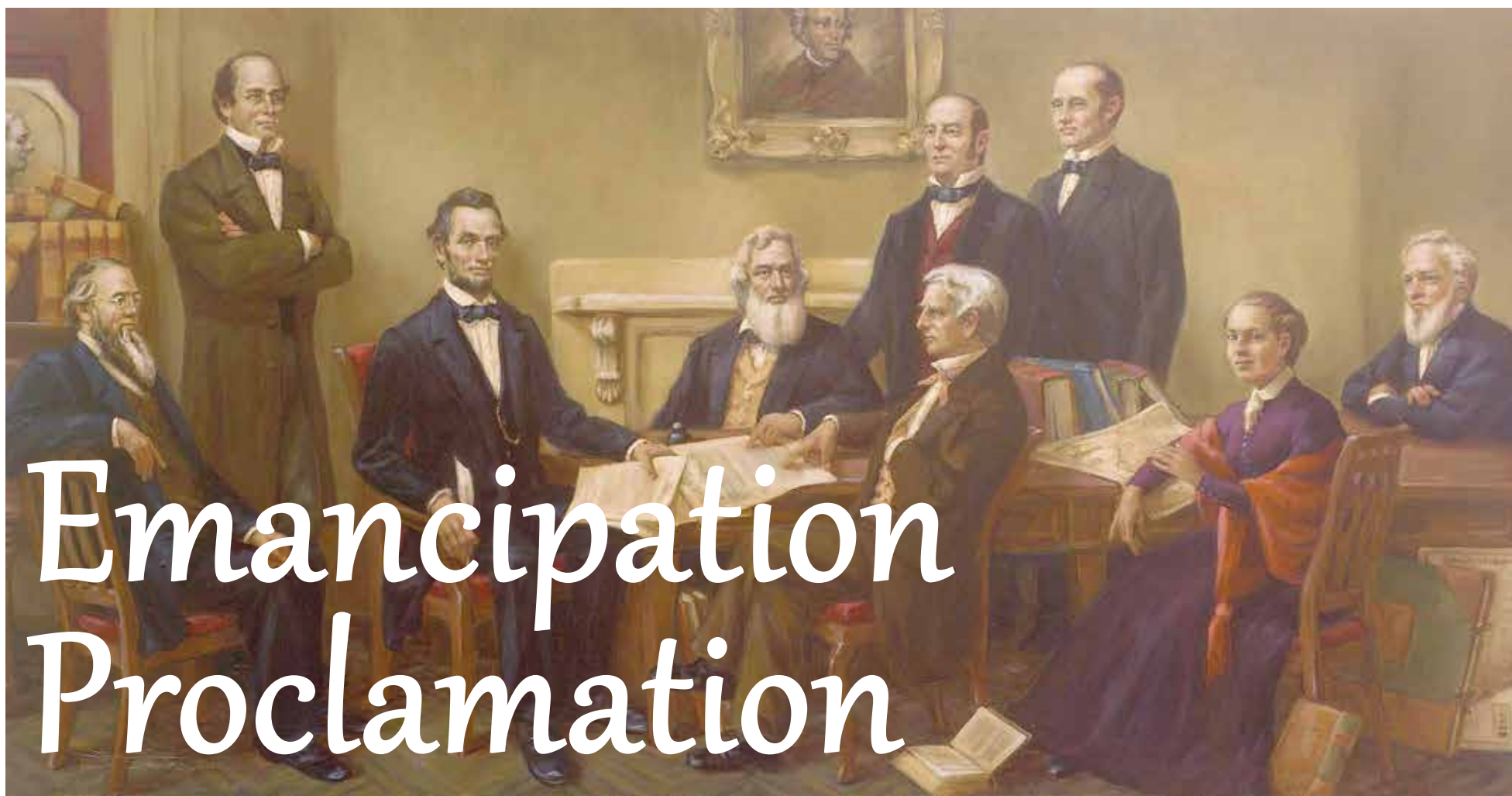
African-American troops bury the dead at Fredericksburg, Virginia.

In actual numbers, African American soldiers comprised 10% of the entire Union Army.

Continued on page 15



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Emancipation Proclamation

First Reading of the Emancipation Proclamation of President Lincoln

Painting by Laura Era

By the President of the United States of America:
A Proclamation.

Whereas, on the twenty-second day of September, in the year of our Lord one thousand eight hundred and sixty-two, a proclamation was issued by the President of the United States, containing, among other things, the following, to wit:

“That on the first day of January, in the year of our Lord one thousand eight hundred and sixty-three, all persons held as slaves within any State or designated part of a State, the people whereof shall then be in rebellion against the United States, shall be then, thenceforward, and forever free; and the Executive Government of the United States, including the military and naval authority thereof, will recognize and maintain the freedom of such persons, and will do no act or acts to repress such persons, or any of them, in any efforts they may make for their actual freedom.

“That the Executive will, on the first day of January aforesaid, by proclamation, designate the States and parts of States, if any, in which the people thereof, respectively, shall then be in rebellion against the United States; and the fact that any State, or the people thereof, shall on that day be, in good faith, represented in the Congress of the United States by members chosen thereto at elections wherein a majority of the qualified voters of such State shall have participated, shall, in the absence of strong countervailing testimony, be deemed conclusive evidence that such State, and the people thereof, are not then in rebellion against the United States.”

Now, therefore I, Abraham Lincoln, President of the United States, by virtue of the power in me vested as Commander-in-Chief, of the Army and Navy of the United States in time of actual armed rebellion against the authority and government of the United States, and as a fit and necessary war measure for suppressing said rebellion, do, on this first day of January, in the year of our Lord one thousand eight hundred and sixty-three, and in accordance with my purpose so to do publicly proclaimed for the full period of one hundred days, from the day first above mentioned, order and designate as the States and parts of States wherein the people thereof respectively, are this day in rebellion against the United States, the following, to wit:

Arkansas, Texas, Louisiana, (except the Parishes of St. Bernard, Plaquemines, Jefferson, St. John, St. Charles, St. James Ascension, Assumption, Terrebonne, Lafourche, St. Mary, St. Martin, and Orleans, including the City of New Orleans) Mississippi, Alabama, Florida, Georgia, South Carolina, North Carolina, and Virginia, (except the forty-eight counties designated as West Virginia, and also the counties of Berkley, Accomac, Northampton, Elizabeth City, York, Princess Ann, and Norfolk, including the cities of Norfolk and Portsmouth[]), and which excepted parts, are for the present, left precisely as if this proclamation were not issued.

And by virtue of the power, and for the purpose aforesaid, I do order and declare that all persons held as slaves within said designated States, and parts of States, are, and henceforward shall be

free; and that the Executive government of the United States, including the military and naval authorities thereof, will recognize and maintain the freedom of said persons.

And I hereby enjoin upon the people so declared to be free to abstain from all violence, unless in necessary self-defence; and I recommend to them that, in all cases when allowed, they labor faithfully for reasonable wages.

And I further declare and make known, that such persons of suitable condition, will be received into the armed service of the United States to garrison forts, positions, stations, and other places, and to man vessels of all sorts in said service.

And upon this act, sincerely believed to be an act of justice, warranted by the Constitution, upon military necessity, I invoke the considerate judgment of mankind, and the gracious favor of Almighty God.

In witness whereof, I have hereunto set my hand and caused the seal of the United States to be affixed.

Done at the City of Washington, this first day of January, in the year of our Lord one thousand eight hundred and sixty three, and of the Independence of the United States of America the eighty-seventh.

By the President: ABRAHAM LINCOLN

Questions and Answers

The Benefits of Being Certified

Frequently Asked Questions

Question: What are the benefits of being DBE or ACDBE certified?

Answer: As a member of the California Unified Certification Program (CUCP), the City of Los Angeles provides “one-stop shopping” certification services to small minority-owned and women-owned businesses seeking to participate as a Disadvantaged Business Enterprise (DBE) and Airport Concessions Disadvantage Business Enterprise (ACDBE) in contracts funded by the United States Department of Transportation. The CUCP also eliminates the need for DBE and ACDBE firms to obtain certifications from multiple agencies within the State. It is not necessary to apply for DBE and ACDBE certification at more than one agency. The program provides free marketing exposure for your business through a statewide database and directory.

Question: What are the differences among the Minority Business Enterprise/Women Business Enterprise (MBE/WBE) program, Disadvantaged Business Enterprise (DBE) program and Airport Concessions Disadvantage Business Program (ACDBE)?

Answer: Subject to the City of Los Angeles (local program), a Minority Business Enterprise (MBE) is a business concern that is at least 51% owned by one or more individuals who are Black American, Hispanic American, Native American, Asian-Pacific American, or Subcontinent Asian American; and whose management and daily operations are controlled by one or more of these owners.

A Women Business Enterprise (WBE) is a business concern that is at least 51% owned by one or more women; and whose management and daily business operations are controlled by one or more women owners. MBE and WBE certifications are relevant to city-funded contracts.

Subject to the U.S. Department of Transportation (Federal Program) a Disadvantaged Business Enterprise (DBE) is a “small business concern” as defined by the U.S. Small Business Administration, that is at least 51% owned and controlled by one or more socially and economically disadvantaged individuals (Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian Americans or Women). The qualifying individuals must separately exhibit a personal net worth (PNW) that does not exceed \$1,320,000.

A firm certified as an ACDBE is similar to a DBE but is usually located and works in an airport. Subject to the USDOT, an ACDBE is the same as a DBE (ownership and control) but must be a business that is located at the airport providing good or services to the public; or a business not located at the airport but providing goods and services to concessions or providing certain activities that take place on the airport.

ACDBE applicants are also subject to the PNW limit of \$750,000 with an additional \$3.0 million exclusion if an applicant can document that personal assets are necessary to obtain financing to open or expand a concession business. Both the DBE and ACDBE certifications pertain to contracts funded by the Federal Department of Transportation (USDOT).

Question: What is the size requirement to be qualified as a DBE or ACDBE?

Answer: A DBE firm (including its affiliates) must be an existing small business, as defined by the SBA (13 CFR 121). Even if SBA requirements are met, a firm is not an eligible DBE if it has average annual gross receipts over the firm’s previous three tax years that exceed \$22.41 million. An ACDBE firm’s average gross receipts over the previous three tax years cannot exceed \$52.47 million.

Question: How does a firm become certified with the City of Los Angeles?

Answer: Applicants may request an application by writing to the Bureau of Contract Administration, Office of Contract Compliance (OCC), 1149 South Broadway, Suite 300, Los Angeles, CA 90015, or by calling (213) 847-2684. You may also download the applications from the link at Certification Applications.

Question: How can I get assistance with completing the application forms?

Answer: Assistance with the DBE/ACDBE/MBE/WBE and SLB applications is available on a walk-in basis from 8-11:30 am on the first Thursday of every month. We are located at the Public Works Building on 1149 S. Broadway Street, 3rd floor, Los Angeles, CA 90015. Telephone assistance can also be obtained by calling Centralized Certification at (213) 847-1922.

Question: My firm is certified by another agency. Does it need to go through all the certification steps again?

Answer: No, if you have a DBE certification with another certifying agency in the California Unified Certification Program (CUCP), you do not need to apply with the City of Los Angeles. The City has reciprocity with the following agencies throughout California: CALTRANS, Los Angeles County Metropolitan Transportation Authority (METRO), San Francisco Bay Area Rapid Transit District (BART), City of Fresno, Santa Clara Valley Transportation Authority (VTA), Central Contra Costa Transit Authority (CCCTA), San Mateo County Transit District (SAMTRANS) San Francisco Municipal Transportation Agency (SFMTA), Yolo County Transportation District (YOLOBUS), and California Department of Transportation (CALTRANS). The City has reciprocity for ACDBE certification with San Diego County Regional Airport Authority (SAN), San Francisco International Airport (SFO), and CALTRANS.

Question: What are the components of the certification process?

Answer: The certification process consists of four stages: Preliminary Review – Submitted documents are checked for completeness. All applications must be signed and notarized. Applications not notarized or signed will be returned. Desk Audit – Supporting documents are reviewed and additional information may be requested. Site Visit – An analyst will interview business owners at the business location. If you’ve had a site visit from another agency, we will request the Site Visit Report or Transcript from that agency. Final Recommendation – A recommendation for approval or denial is made after a thorough review of the application and submitted documents.

Question: What recourse does a firm have if it is denied certification?

Answer: DBE applicants have the right to appeal the denial in writing within 90 calendar days from the date of the denial letter to the U.S. D.O.T. MBE/WBE applicants may submit an appeal to the Office of Contract Compliance. Denied applicants can reapply after one year.

Question: How long is the DBE/ACDBE/MBE/WBE certification valid?

Answer: All certifications are valid until a certifying agency decertifies a firm if it no longer meets eligibility standards. An “Annual Update Affidavit” or “No Change Declaration” is required from ACDBE/DBE certified firms to confirm their continued eligibility.

Question: Once certified, how do firms procure City contracts?

Answer: The Business Assistance Virtual Network (BAVN) is a free service provided by the City of Los Angeles and the Mayor’s Office of Small Business Services. View and download information about all contractual opportunities offered by the City of Los Angeles in one convenient location and find up-to-date certified sub-contractors. If you wish to be notified of future City contract opportunities, please register in the City’s BAVN website at: <http://labavn.org>.

Question: What are the benefits of being certified as a SLBE with the City of Los Angeles?

Answer: Firms certified as a Small and Local Business Enterprise (SLBE) with the City of Los Angeles are given a 10% preference applied to bid contracts of \$100,000 or less. The preference is determined by taking 10% of the lowest bid that is proposed by a non-certified SLBE firm, and subtracting that amount from the bid of the SLBE certified firm. If, after the preference, the SLBE’s bid is less than or equal to the lowest non-certified firm’s bid, the SLBE will be awarded the contract.

Question: What qualifications are required to be certified as a SLBE?

Answer: The firm’s principal office must be located within the County of Los Angeles. The firm must have a current City of Los Angeles Business Tax Registration Certificate. For information, please call the Office of Finance, Tax and Permits Division at (213) 626-9271. Gross Receipts of the firm, including affiliates, must total less than \$3 million for the previous tax year. The firm’s application must be submitted to the Department of Public Works, Bureau of Contract Administration, Office of Contract Compliance, Centralized Certification Section no later than five (5) calendar days prior to the bid or proposal deadline and be approved prior to the award date.

Question: How long is the SLBE certification valid?

Answer: An SLBE certification is valid for 2 (two) years.

Disadvantaged Business Enterprise Program

DISCLAIMER: These questions and answers provide guidance and information in conjunction with the provisions under 49 CFR part 26, pertaining to the implementation of the California Department of Transportation (Caltrans) Disadvantaged Business Enterprise program. These questions and answers are not, in themselves, legally binding or mandatory, and do not constitute regulations. They are issued to provide an acceptable means, but not the only means, of compliance with Part 26. While these questions and answers are not mandatory, they are derived from extensive US Department of Transportation (USDOT), recipient, and contractor input concerning the determination of compliance with Part 26.

Continued on page 13

PUBLIC LEGAL NOTICES



**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**MICRO-LBE SET-ASIDE PROGRAM
Contract No. JOC-J25
(ID No. JCC14056)
JOB ORDER CONTRACT NO. J25
GENERAL BUILDING SERVICES
[MICRO-LBE SET-ASIDE PROGRAM]**

Quotations will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 22, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at www.sfdpw.org/biddocs, or obtained on a CD format at 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, at no cost. Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, infrastructure, buildings, structures, or other real property.

The Contract Term is 3 years from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended for additional 2 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 3 years.

The Maximum Contract Value is \$1,000,000, with a minimum of \$50,000 worth of Task Orders to be issued during the Contract Term. For more information, contact the JOC Manager, Jason Chin at 415-558-4420.

Bids will not be accepted from contractors currently holding a JOC contract with the Department of Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has performed work valued by the City in an amount equal to or exceeding 90% of the maximum dollar amount of the existing JOC contract. A bidder may submit a bid on more than one JOC contract currently out for solicitation, but a bidder will be awarded only one JOC contract. In the event that the same bidder is the apparent low bidder for more than one JOC contract, the City will award each JOC contract to the lowest and then the next lowest bidder based on the lowest overall cost to the City.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using pre-set unit prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

Only San Francisco Contract Monitoring Division certified Micro-LBE contractors are eligible to bid on this Set-Aside Contract in accordance with San Francisco Administrative Code Chapter 14B. Certified Micro-LBE prime bidders must perform at least 25% of the contract work. Bid discounts, LBE subcontracting goals, and Good Faith Efforts are not applicable for this contract. Other CMD requirements shall apply. Call Romulus Asenloo at 415-581-2321 for details.

A pre-bid conference will be held **Monday, January 6, 2014, 1:30 p.m.** at 30 Van Ness Avenue, 5th Floor Main Conference Room. Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for \$50,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Payment Bond amount of \$500,000, must accompany each bid.

Class "B" license required to bid.

Minimum requirements of San Francisco Administrative Code Chapter 6 Sections 6.21 and 6.22 requires bidders to include with their quotes information concerning their experience and financial qualifications, San Francisco Business Tax Registration Certificate, participation in an apprenticeship program and compliance with subcontractor listing laws.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

1/2/14
**CNS-2572321#
SMALL BUSINESS EXCHANGE**

**CITY & COUNTY OF SAN FRANCISCO
DEPARTMENT OF PUBLIC WORKS**

**MICRO-LBE SET-ASIDE PROGRAM
Contract No. JOC-J26
(ID No. JCC14057)
JOB ORDER CONTRACT NO. J26
GENERAL ENGINEERING SERVICES
[MICRO-LBE SET-ASIDE PROGRAM]**

Quotations will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on January 22, 2014**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Department of Public Works (DPW) Electronic Bid Documents download site at www.sfdpw.org/biddocs, or obtained on a CD format at 1155 Market Street, 4th Floor, San Francisco, California 94103, telephone 415-554-6229, at no cost. Please visit the DPW's Contracts, Bid Opportunities and Payments webpage at www.sfdpw.org for more information. Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The advertisement for bids is for the award of a Job Order Contract (JOC). Work is accomplished by issuing Task Orders to the successful contractor during the term of the contract. The scope of work may include repair, alteration, modernization, maintenance, rehabilitation, demolition and construction of infrastructure, rights-of-way, retaining walls, parks, playgrounds, medians and other similar works, structures, or other real property located in San Francisco.

The Contract Term is 3 years from the date of notification to Contractor of executed Contract or when the cumulative amount of issued Task Orders reaches the Maximum Contract Value, whichever comes first. The Contract Term may be extended for additional 2 years to complete the work of issued Task Orders, but no new Task Orders will be issued after the first 3 years.

The Maximum Contract Value is \$1,000,000, with a minimum of \$50,000 worth of Task Orders to be issued during the Contract Term. For more information, contact the JOC Manager, Jason Chin at 415-558-4420.

Bids will not be accepted from contractors currently holding a JOC contract with the Department of Public Works, except when such existing JOC contract will expire in 120 days or fewer from the date Bids are due for this Contract, or if the contractor has performed work valued by the City in an amount equal to or exceeding 90% of the maximum dollar amount of the existing JOC contract. A bidder may submit a bid on more than one JOC contract currently out for solicitation, but a bidder will be awarded only one JOC contract. In the event that the same bidder is the apparent low bidder for more than one JOC contract, the City will award each JOC contract to the lowest and then the next lowest bidder based on the lowest overall cost to the City.

Pursuant to San Francisco Administrative Code (SFAC) Section 6.25, "Clean Construction" is required for the performance of all work.

Each Task Order will include liquidated damages, and each Task Order will be on a Lump Sum basis computed using pre-set unit prices and the Adjustment Factors. Progressive payments will be made on Task Orders with construction duration of more than 45 calendar days.

Only San Francisco Contract Monitoring Division certified Micro-LBE contractors are eligible to bid on this Set-Aside Contract in accordance with San Francisco Administrative Code Chapter 14B. Certified Micro-LBE prime bidders must perform at least 25% of the contract work. Bid discounts, LBE subcontracting goals, and Good Faith Efforts are not applicable for this contract. Other CMD requirements shall apply. Call Romulus Asenloo at 415-581-2321 for details.

A pre-bid conference will be held **Monday, January 6, 2014, 1:30 p.m.** at 30 Van Ness Avenue, 5th Floor Main Conference Room. Bidders are strongly encouraged to attend to obtain information regarding the Job Order Contract program.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for \$50,000, an amount equal to ten percent (10%) of the Initial Performance Bond and Payment Bond amount of \$500,000, must accompany each bid.

Class "A" license required to bid.

Minimum requirements of San Francisco Administrative Code Chapter 6 Sections 6.21 and 6.22 requires bidders to include with their quotes information concerning their experience and financial qualifications, San Francisco Business Tax Registration Certificate, participation in an apprenticeship program and compliance with subcontractor listing laws.

In accordance with San Francisco Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$400,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with SFAC Chapter 12P, Minimum Compensation Ordinance.

Right reserved to reject any or all bids and waive any minor irregularities.

1/2/14
**CNS-2572341#
SMALL BUSINESS EXCHANGE**

DEPARTMENT OF MOTOR VEHICLES (DMV)

**MODULAR SYSTEMS FURNITURE (MSF)
SERVICES FOR THE DMV HEADQUARTERS
AND VARIOUS DMV OFFICES IN NORTHERN
CALIFORNIA PROJECT NO. 13-297**

Provide the Department of Motor Vehicles (DMV) all labor, tools, materials, equipment and travel necessary to install, reconfigure, repair, adjust, modify, disassemble, and transport new, existing, and surplus free-standing modular systems furniture (MSF) components manufactured by Prison Industry Authority (PIA), AllSteel, Aspects, and Haworth on an as-needed basis for the term of this Agreement.

Contractor must possess a valid **C61/D34** contractor license issued by the California Department of Consumer Affairs, Contractors State License Board (CSLB).

The Contractor must also possess a valid **Motor Carrier Permit** issued by the California DMV. Successful bidder shall furnish Bidder Security, Payment Bond, must pay prevailing wages, and meet DVBE requirements. (Estimate: \$450,000.00)

The minimum DVBE participation percentage for this solicitation is 3%.

Bid Opening: January 14, 2014 at 1:30 p.m.

This Invitation for Bid is advertised in the California State Contracts Register through BidSync at: <http://www.bidsync.com> or <http://www.dgs.ca.gov>.

12/26, 1/2/14
**CNS-2572473#
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PUBLIC LEGAL NOTICES



UCLA

ADVERTISEMENT FOR PREQUALIFICATION (GENERAL CONTRACTOR)

Subject to conditions prescribed by the University of California, Los Angeles, responses to the University's prequalification documents for a lump sum contract are sought from prospective general contractor bidders (hereafter "bidders") for the following project:

SMUMC - CW CIRCULATION AND PROGRAM IMPROVEMENTS Project Number 947784.01 UNIVERSITY OF CALIFORNIA, LOS ANGELES

PREQUALIFICATION OF PROSPECTIVE BIDDERS: The University has determined that bidders who submit bids on this project must be prequalified.

Prequalified bidders will be required to have the following California contractor's license:

B License (General Building)

GENERAL DESCRIPTION OF WORK: This Project consists of interior improvements in the UCLA Santa Monica Medical Center. Work includes, without limitation: addition of two flights of stairs to connect the Central Wing to the Merle Norman Pavilion; structural infill of approximately 6,000 square feet of floor slabs at two levels to transform high bay shell space to three levels; adding two stops to existing elevator; a new conference room; ancillary spaces; and related mechanical, electrical plumbing and audio visual work.

The estimated construction cost is \$3,100,000.00.

PREQUALIFICATION SCHEDULE: On January 3, 2014, prequalification documents will be available to intending bidders online at www.capitalprograms.ucla.edu and will be issued at no cost at:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951395
Los Angeles, California 90095-1395
310-825-7015

MANDATORY PRE-QUALIFICATION CONFERENCE: A Mandatory Pre-Qualification Conference will be conducted on January 10, 2014 beginning promptly at 10:00 a.m. Only general contractor bidders who participate in the Conference in its entirety will be allowed to submit prequalification documents and, if prequalification is achieved, bid on the Project as general contractors. Participants must arrive at or before the above-specified time. Persons arriving later than said time will not be allowed to submit prequalification documents or submit bids as general contractors. Participants shall meet at Capital Programs Building, 1060 Veteran Avenue (follow signs to the meeting room), UCLA campus (refer to the online UCLA Campus Map at www.ucla.edu/map). For further information, contact University's Project Manager John D'Amico at 310-267-4756.

NOTES:

1. *Attendee shall be a staff member of the general contractor bidder's firm who will be actively involved in responding to this Prequalification, and who is highly knowledgeable of the firm's potential response to the prequalification criteria.*

2. *Attendees are advised that parking may be difficult. Attendees must allow ample time to drive to the above location in heavy traffic, find a parking space, walk to the building, and arrive in the designated Meeting Room prior to the required time. It is currently anticipated that the Conference will last at least 2 hours.*

SUBMITTAL DEADLINE: Each Bidder's completed Prequalification Questionnaire and associated documents must be received at the above-listed University Contracts Administration office in a sealed envelope no later than:

3:00 p.m., January 17, 2014

NOTE: Only hard copy submittals will be accepted. Oral, telephonic, electronic mail (e-mail), facsimile, or telegraphic Prequalification Questionnaires are invalid and will not be accepted. Only University's Prequalification Questionnaire (and associated documents) will be accepted. University reserves the right (but is not obligated) to request, receive, and evaluate supplemental information after the above time and date at its sole determination.

Any person or entity not satisfied with the outcome of the prequalification must file a written notice challenging the outcome within 10 calendar days from the date of the University's written notice regarding prequalification determination as further detailed in the Prequalification Questionnaire. Any assertion that the outcome of the prequalification process was improper will not be a ground for a bid protest.

The dates, times, and location set for receiving and opening of bids will be set forth in an Advertisement for Bids.

The University reserves the right to reject any or all responses to Prequalification Questionnaires and to waive non-material irregularities in any response received.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

(Visit our website at:
<http://www.capitalprograms.ucla.edu>)



ADVERTISEMENT FOR BIDS (AFTER PREQUALIFICATION)

Subject to conditions prescribed by the University of California, Santa Cruz, sealed bids for a CM at Risk contract are invited for Coastal Biology Building, UCSC Project Number: 4932.

The Coastal Biology Building project (the Project) seeks to provide approximately 33,000 assignable square feet (ASF) of research and instructional space at the Marine Science Campus. The scope of work includes, but is not limited to, new ground-up construction of a two-story laboratory facility, administrative offices, seminar rooms, a seawater lab with outdoor seawater tanks, ancillary greenhouses and support spaces, and infrastructure upgrades and extensions to serve the Marine Science Campus development. The infrastructure scope associated with the Project would provide installation of a utilities-infrastructure backbone (electricity, natural gas, potable water, and sanitary sewer), main access road, and the enhanced seawater distribution, storm water drainage, wetland delineation and information technology systems needed to support operations of the Coastal Biology Building.

Bidding documents will be made available on January 6, 2014, and will be issued only at: Contracts Office, University of California, Santa Cruz, 1156 High Street, Barn G, Santa Cruz, CA 95064, 831-459-2366.

Checks for deposit will be required in the amount of \$200 per set of Bidding Documents. Checks are to be made payable to "The Regents of the University of California."

Only prequalified bidders will be allowed to submit a Bid on this project. The following bidders have been prequalified to bid on this project:

- McCarthy
- Rudolph and Sletten
- Sundt
- Swinerton

Bids will be received only at: Contracts Office, Physical Planning and Construction, University of California, Santa Cruz, 1156 High Street, Barn G, Santa Cruz, CA 95064.

Bid Deadline: Sealed bids must be received on or

before 3pm, Thursday, January 23, 2014.

Mandatory Pre-Bid Conference and Project Site Visit: A mandatory pre-bid conference and project site visit will be conducted on Monday, January 13, 2014, beginning promptly at 1pm. Only bidders who participate in the pre-bid conference and project site visit, in its entirety, will be allowed to bid on the project. Participants must arrive at or before 1pm. Persons arriving later than 1pm will not be allowed to bid as a prime contractor on the project. Participants shall meet at the Physical Planning and Construction Conference Room, 1156 High Street, Barn G, Santa Cruz, CA 95064.

Bid Security in the amount of 10% of the Anticipated Contract Amount shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120)."

The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work. The successful Bidder will be required to have the following California current and active contractor's license at the time of submission of the Bid: License Classification: B - General Contractor.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

Estimated Construction Cost: \$60 million.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA
University of California, Santa Cruz
December 23, 2013



UCLA

ADVERTISEMENT FOR BIDS

The following is a summary of a full Advertisement for Bids posted on the UCLA Capital Programs Website (<http://www.capitalprograms.ucla.edu/Contracts/Projects/CurrentlyBidding>). **All interested parties must go to the Website for complete information.**

Subject to conditions prescribed by the University of California, Los Angeles, sealed bids for a CM at Risk Contract utilizing Best Value selection methodology are invited for the following work:

Project Name: Engineering VI - Phase 2
Project Number: 940252.01

Description of Work: The Project shall construct the 90,000 gross square foot Engineering VI - Phase 2 building on a site located adjacent to the main entrance to campus. **Refer to website for complete description.**

Anticipated Contract Value: \$54,000,000.00.

Bidding Documents Available at:

ARC
2435 Military Ave.
Los Angeles, CA 90064
Telephone (310) 477-6501
Website: <http://social.fordgraphics.com/>

Bid Submittal Location:

Contracts Administration
University of California, Los Angeles
1060 Veteran Avenue, Suite 125
Box 951365
Los Angeles, California 90095-1365
310-825-7015

Dates:

Bidding Document Availability:
December 27, 2013

Mandatory Pre-Bid Conference/Job Walk:
January 8, 2014
Beginning at 10:00 a.m.

Bid Submittal Deadline:
2:00 p.m., January 29, 2014

License Requirement: B License (General Building)

Prequalification: University has prequalified general contractor bidders for this Project and posted a list of said firms on the website address listed at the beginning of this Advertisement.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

SMALL BUSINESS EXCHANGE, INC.
29 Years of Small Business Advocacy

Visit www.sbeinc.com to learn how SBE
can help your business succeed!



The Benefits of Being Certified

■ Continued from page 10

1. What is a Disadvantaged Business Enterprise (DBE)?

A DBE is a for-profit small business concern that is at least 51 percent owned by one or more individuals who are both socially and economically disadvantaged. In the case of a corporation, 51 percent of the stock is owned by one or more such individuals; and, whose management and daily business operations are controlled by one or more of the socially and economically disadvantaged individuals who own it.

2. What is the California Unified Certification Program (CUCP)?

The CUCP was developed under a mutual agreement between certifying agencies, creating "one-stop shopping" for DBE certification in California. Caltrans, Office of Certification, certifies eligible firms throughout the State along with other certification agencies.

3. What are the DBE program objectives?

To ensure nondiscrimination in the award and administration of federally-funded contracts in Caltrans highway, transit, and airport financial assistance programs; to create a level playing field on which DBEs can compete fairly for federally-funded contracts; to ensure that Caltrans DBE program is narrowly tailored in accordance with applicable law; to ensure that only firms that fully meet this part's eligibility standards are permitted to participate as DBEs; to help remove barriers to the participation of DBEs in federally-funded contracts; to assist the development of firms that can compete successfully in the marketplace outside the DBE program; and to provide appropriate flexibility to recipients of federal financial assistance in establishing and providing opportunities for DBEs.

4. What are the criteria for DBE certification?

Eligibility requirements for certification as a DBE are stated in 49 CFR, Part 26. The following six requirements must be proved by a DBE applicant but does not cover all the requirements found in 49 CFR, Part 26.

Social and Economic Disadvantage: A disadvantaged owner must be a U.S. Citizen (or resident alien) and meet the federal definition of socially and economically disadvantaged as defined in 49 CFR Part 26.67. Presumptive groups include women, Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian-Americans, or other minorities found to be disadvantaged by the regulations or any individual found to be socially and economically disadvantaged on a case-by-case basis.

Personal Net Worth: Only disadvantaged persons having a personal net worth (PNW) of less than \$1,320,000 can be considered as a potential qualified DBE. Items excluded from a person's net worth calculation include an individual's ownership interest in the applicant firm and his or her equity in their primary residence.

Business Size Standard: A firm (including affiliates) must be a small business as defined by the Small Business Administration (SBA). It must not have annual gross receipts over \$22,410,000 in the previous three fiscal years (\$52,470,000 for airport concessions in general with some exceptions). Depending on the type of work the business performs, other size standards may apply.

Ownership: Must be a for-profit small business concern where socially and economically disadvantaged individuals own at least 51% interest, control management AND daily business operations.

Independence: The business must not be affiliated to another firm in such a way as to compromise its independence and control. These include, but

are not limited to, such areas as personnel, facilities, equipment, financial and/or bonding support, and other resources.

Management and Control: The socially and economically DBE owner(s) must possess the power to direct or cause the direction to the management and policies of the firm and to make day-to-day decisions, as well as long-term decisions on matters of management, policy and operations.

5. How can I prove my group membership?

Any of the following documentation which indicates group membership will be considered: your birth certificate, your parent's or grandparent's birth certificate, naturalization papers, passport, military discharge papers (D.D. 214), tribal roll card or registration with the United Indian Development Association and any other documentation that provides evidence of group membership. However, if you do not have any of the preceding documentation as evidence of group membership, you will have to submit one (1) notarized statement from a relevant community organization attesting that you are regarded as a member of the group and stating how long you have been regarded as a member of that particular group. Group membership cannot be claimed solely upon being born in a certain country; and, personal photographs are not acceptable as evidence of group membership. Any documents presented as evidence of group membership, in a language other than English, must be translated and notarized.

6. If I do not fall within the presumptive groups, can I still be considered a DBE?

Yes, but you must prove by providing documentary evidence that you are socially and economically disadvantaged. Socially and economically disadvantaged individual means any individual who is a citizen (or lawfully admitted permanent resident) of the United States and who meets the criteria based on 49 CFR Part 26, and any individual who Caltrans finds to be socially and economically disadvantaged on a case-by-case basis. Typically, individuals in the following groups are rebuttably presumed to be socially and economically disadvantaged; however, those outside of these are assessed on a case-by-case basis: Black Americans, which includes persons having origins in any of the Black racial groups of Africa; Hispanic Americans, which includes persons of Mexican, Puerto Rican, Cuban, Dominican, Central or South American, or other Spanish or Portuguese culture or origin, regardless of race; Native Americans, which includes persons who are American Indians, Eskimos, Aleuts, or Native Hawaiians; Asian-Pacific Americans, which includes persons whose origins are from Japan, China, Taiwan, Korea, Burma (Myanmar), Vietnam, Laos, Cambodia (Kampuchea), Thailand, Malaysia, Indonesia, the Philippines, Brunei, Samoa, Guam, the U.S. Trust Territories of the Pacific Islands (Republic of Palau), the Commonwealth of the Northern Mariana Islands, Macao, Fiji, Tonga, Kiribati, Juvalu, Nauru, Federated States of Micronesia, or Hong Kong; Subcontinent Asian Americans, which includes persons whose origins are from India, Pakistan, Bangladesh, Bhutan, the Maldives Islands, Nepal or Sri Lanka; and women.

7. What is the threshold for PNW?

The threshold for each owner(s) shall be no greater than \$1,320,000. Only disadvantaged persons having a PNW of less than \$1,320,000 can be considered as a potential qualified DBE. Items excluded from a person's net worth calculation include an individual's ownership interest in the applicant firm and his or her equity in their primary residence.

8. Which business owner should fill out the Personal Financial Statement (PFS)?

The majority disadvantaged owner(s) whose ownership and control is/are being relied upon for DBE certification should complete a PFS. Usually this is the person who owns 51% or more of the firm. If two disadvantaged owners make up a majority of 51% ownership, both will be required to complete the PFS. For example, if Owner A owns 33%, Owner B owns 33% and Owner C owns 34% the two disadvantaged owners whose ownership and control is being relied upon must complete the PFS.

9. When filling out the PFS, should I include my primary residence even though it is excluded from the net worth calculations?

Yes, you must indicate the current market value of your primary residence on the PFS form together with any debt you owe against it. The equity in your primary residence does not count toward the allowed \$1,320,000; however, the adjustment will be made by your certification analyst.

10. Why is it required to have an on-site evaluation of my business?

It is a regulatory requirement. The Federal regulations states in 49 CFR Part 26.83, Subpart C, Section 1:

"Perform an on-site visit to the offices of the firm. You must interview the principal officers of the firm and review their résumés and/or work histories. You must also perform an on-site visit to job sites if there are such sites on which the firm is working at the time of the eligibility investigation in your jurisdiction or local area. You may rely upon the site visit report of any other recipient with respect to a firm applying for certification."

11. Once my business is certified, when does the certificate expire?

Once your business is certified, you are required to update your records with the certifying authority annually by completing an Annual Update Affidavit, or AUA. The affidavit must affirm that there have been no changes in the firm's circumstances affecting its ability to meet size, disadvantaged status, and ownership or control requirements. This update requires you to submit the most recent business and personal taxes (signed copy). During this review we may ask you to update your Personal Finance Statement as well. Failure to comply with the AUA requirement will lead to the firm being decertified and removed from the program.

12. What is the determination on the eligibility of firms owned by an Indian tribe?

Any Indian tribe may own a DBE firm as an entity; however, the firm MUST be controlled by socially and economically disadvantaged individuals. The control requirement is the disadvantaged individuals involved with controlling the firm must meet personal net worth standards. Not every Indian Tribe member must meet this requirement; but, only the disadvantaged officers, board members, CEO, etc., who actually control the firm must do so. The issue of control is defined in 49 CFR Part 26.71. The firm must also comply with the regulations regarding size standards, ownership, and independence.

13. I'm an out-of-state business and currently seeking work in California; can I be certified as a DBE?

Yes, however your firm must first be certified in your home state. You must fill out the appropriate application in the state you reside. For example, if your firm is based in Arizona, you must proceed through Arizona's DBE certification process before seeking work as a DBE in California. Once you are certified as a DBE in your home state, you can then apply for certification in California; and, a California agency can request the onsite report from Arizona's DBE agency.

14. Is there a cost to the applicant for the certification process?

No. The only cost associated with certification is for notarizing the application and the cost of postage.

15. I have questions regarding the DBE application; who can I contact for assistance?

There are detailed instructions attached to the application packet on how to complete the forms; however, if you still have additional questions, our friendly certification analysts are here to assist you with your Caltrans DBE application (if you do not have a Caltrans application, please refer to your correct agency here):

Just call and ask for the analyst of the day,
Monday – Friday, 8 a.m. – 5 p.m. PST, at:
(916) 324-1700 Local or
(866) 810-6346 Toll Free

16. What are my appeal rights if I am denied DBE certification?

You may appeal a decision if you feel all the facts have not been duly considered. To do so, please respond in writing within 90 days from the date of your denial letter to:

Joseph Austin, Associate Director
United States Department of Transportation
Office of Civil Rights S-33, Room W76-340
1200 New Jersey Ave SE
Washington, DC 20590

Your letter to the USDOT must contain the following: information and arguments concerning why the Caltrans' decision should be reversed and the name and address of any other USDOT recipient/agency which currently certified the firm, which has rejected an application for certification from the firm or removed the firms' eligibility within one year prior to the date of the appeal, or before which an application for certification or a removal of eligibility is pending.

17. How long is the certification process from start to finish?

We must work each application in the order received and strive to keep up with influx of new applications. If time is a factor, please contact a certification analyst for more details at: (916) 324-1700 (local) or (866) 810-6346 (toll free). To better understand the process, only when all requested documentation has been received the file analyst can make an eligibility recommendation to the Certification Chief. As indicated earlier, the process also requires an on-site visit to be scheduled and completed at the business premises to assess managerial and operational aspects of the firm. Due to budgetary constraints, such visits are generally conducted once a month.

18. Can I use the DBE application form to apply for airport concession as well?

No, there is a different application form for airport concession DBEs. Here's a link to the ACDBE Application Form.

19. Does DBE certification have reciprocity with other agencies such as the Small Business Administration (SBA)?

Currently, Caltrans does not have any reciprocity with the SBA. The SBA 8(a) Program and the DBE Program are separate Federal certifications. Currently, one must apply with both SBA and Caltrans to attain both certifications.

20. Are my taxes and other personal information secured?

At Caltrans, we must comply with confidentiality requirements and take this responsibility seriously. All files are kept behind locked doors where only Certification staff has access.

Continued on page 15

FICTITIOUS BUSINESS NAME • ABANDONMENT

| FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355217-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355228-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355372-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355577-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0355065-00 | FICTITIOUS BUSINESS NAME STATEMENT File No. A-0354852-00 |
|--|--|---|--|--|---|
| <p>Fictitious Business Name(s): Lirenda Shiatsu Address 1347 Divisadero Street, San Francisco, CA 94115 Full Name of Registrant #1 Chen, Xiao Wen Address of Registrant #1 778 40th Avenue, San Francisco, CA 94121</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 12/5/2013</p> <p>Signed: Chen, Xiao Chen</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/5/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jacob Gosline Deputy County Clerk 12/5/2013</p> <p><u>12/12/13 + 12/19/13 + 12/26/13 + 1/02/14</u></p> | <p>Fictitious Business Name(s): Pincushion Sew and Craft Address 2254 Union Street, San Francisco, CA 94123 Full Name of Registrant #1 MKL Pincushion Design Inc. (CA) Address of Registrant #1 2136 Franklin Street, San Francisco, CA 94109</p> <p>This business is conducted by A Corporation. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 7/1/2013</p> <p>Signed: Melissa Li</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/5/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 12/5/2013</p> <p><u>12/12/13 + 12/19/13 + 12/26/13 + 1/2/14</u></p> | <p>Fictitious Business Name(s): Muttricolation Dog Training LLC Address 2513 Octavia Street, San Francisco, CA 94123 Full Name of Registrant #1 Muttricolation Dog Training LLC (CA) Address of Registrant #1 2513 Octavia Street, San Francisco, CA 94123</p> <p>This business is conducted by A Limited Liability Company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on Not Applicable</p> <p>Signed: Fiona Parker-Givens, Owner</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/13/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 12/13/2013</p> <p><u>12/26/13 + 1/02/14 + 1/9/14 + 1/16/14</u></p> | <p>Fictitious Business Name(s): Glitter Disaster Address 46 Alvarado Street #3 San Francisco, CA 94110 Full Name of Registrant #1 Sarah Boll Address of Registrant #1 46 Alvarado Street #3 San Francisco, CA 94110</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Sarah Boll</p> <p>This statement was filed with the County Clerk of San Francisco County on 12/30/13</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Jacob Gosline Deputy County Clerk 12/30/2013</p> <p><u>1/02/14 + 1/09/14 + 1/16/14 + 1/23/14</u></p> | <p>Fictitious Business Name(s): Journey For The Moment Address 3150 18th Street, San Francisco, CA 94110 Full Name of Registrant #1 Charleen Casey Lerma Address of Registrant #1 10 Gardenside Dr. Apt #4, San Francisco, CA 94131</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A</p> <p>Signed: Charleen Casey Lerma</p> <p>This statement was filed with the County Clerk of San Francisco County on 11/22/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Melissa Ortiz Deputy County Clerk 11/22/2013</p> <p><u>11/27/13 + 12/05/13 + 12/12/13 + 12/19/13</u></p> | <p>Fictitious Business Name(s): Bay Area Medical Transport Service Address 110 Vernon Street, San Francisco, CA 94132 Full Name of Registrant #1 Bobbi Charles Atkins Address of Registrant #1 248 San Fernando Way, Daly City, CA 94015</p> <p>This business is conducted by An Individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 11/12/13</p> <p>Signed: Bobbi Atkins</p> <p>This statement was filed with the County Clerk of San Francisco County on 11/12/2013</p> <p>Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law</p> <p>Filed: Maribel Jaldon Deputy County Clerk 11/12/2013</p> <p><u>11/14/13 + 11/21/13 + 11/28/13 + 12/05/13</u></p> |

5 New Year's Resolutions for the Small Business Owner

Continued from page 1

time marketing only to people who show consistent interest in your products and who have the dough to afford what you're selling. Similarly, be realistic about your audience—don't waste time trying to sell your goods to a person or company that has no real use for your product, no matter how interested they may seem from the outset.

- **I will attend at least one industry event in 2014.** No matter the stage of your business, attending events specific to your industry can prove a boon. First, there are valuable networking opportunities at these events. A chance to connect with your competitors and peers could spawn partnership opportunities or could help you gauge activity in your market. Second, there might be opportunities for you to promote your business at these events, thereby strengthening your company's brand. And third, while quality of content will vary from conference to conference, many events can provide CEOs with great information in areas like accessing capital, business planning and developing marketing strategies.
- **I will give back to the community.** We work with a lot of small businesses at ICIC, and some of the strongest companies report community involvement as one of the most rewarding aspects of being a business owner. There are so many ways to do so. Sure, you can sponsor a little league team. But you can also give back to your community utilizing your core business strengths. If you're an established business, you can advise start-up companies in your industry, or mentor business students. You might even be able to offer pro bono services to local charitable organizations. Getting involved in the community will strengthen your neighborhood ties, improve your client base, motivate employees, and decrease your tax liability. A

win-win for your city and for your business.

And of course, this year, don't forget to take time to reward yourself for all that you have accomplished as a small business owner! We know that it's hard work, but it's important to celebrate the small wins and schedule time to recharge for the next big year.

What resolutions do you plan to make for 2014? Share with us in the comment section below!

Source: Initiative for a Competitive Inner City



Photo courtesy of U.S. News

Emancipation: “Joyous Daybreak to End the Long Night of Captivity”.

Martin Luther King, Jr.

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Losses among African Americans were high, and from all reported casualties, approximately 20% of all African Americans enrolled in the military lost their lives during the Civil War. Notably, their mortality rate was significantly higher than white soldiers;

“[We] find, according to the revised official data, that of the slightly over two millions troops in the United States Volunteers, over 316,000 died (from all causes), or 15.2%. Of the 67,000 Regular Army (white) troops, 8.6%, or not quite 6,000, died. Of the approximately 180,000 United States Colored Troops, however, over 36,000 died, or 20.5%. In other words, the mortality rate amongst the United States Colored Troops in the Civil War was thirty-five percent greater than that among other troops, notwithstanding the fact that the former were not enrolled until some eighteen months after the fighting began.”

- Herbert Aptheker

Early battles in 1862 and 1863

In general, white soldiers and officers believed that black men lacked the ability to fight and fight well. In October 1862, African American soldiers of the 1st Kansas Colored Volunteers silenced their critics by repulsing attacking Confederate guerrillas at the Skirmish at Island Mound, Missouri in October 1862. By August, 1863, 14 Negro Regiments were in the field and ready for service. At the Battle of Port Hudson, Louisiana, May 27, 1863, the African American soldiers bravely advanced over open ground in the face of deadly artillery fire. Although the attack failed, the black soldiers proved their capability to withstand the heat of battle, with General Banks recording in the his official report; “Whatever doubt may have existed heretofore as to the efficiency of organizations of this character, the history of this days proves...in this class of troops effective supporters and defenders.”

Fort Wagner, Fort Pillow, and beyond

The most widely known battle fought by African Americans was the assault on Fort Wagner, South Carolina, by the 54th Massachusetts Infantry on July 18, 1863. The 54th volunteered to lead the assault on the strongly fortified Confederate positions. The soldiers of the 54th scaled the fort's parapet, and were only driven back after brutal hand-to-hand combat. Despite the defeat, the unit was hailed for its valor which spurred further African-American recruitment, giving the



Union a numerical military advantage from a population the Confederacy did not attempt to exploit until the closing days of the war.

African American soldiers participated in every major campaign of 1864–65 except Sherman's Atlanta Campaign in Georgia. The year 1864 was especially eventful for African American troops. On April 12, 1864, at the Battle of Fort Pillow, Tennessee, Confederate General Nathan Bedford Forrest led his 2,500 men against the Union-held fortification, occupied by 292 black and 285 white soldiers. After driving in the Union pickets and giving the garrison an opportunity to surrender, Forrest's men swarmed into the fort with little difficulty and drove the Federals down the river's bluff into a deadly crossfire. Casualties were high and only sixty-two of the U.S. Colored Troops survived the fight. Many accused the Confederates of perpetrating a massacre of black troops, and the controversy continues today. The battle cry for the Negro soldier east of the Mississippi River became “Remember Fort Pillow!”

The Battle of Chaffin's Farm, Virginia became one of the most heroic engagements involving African Americans. On September 29, 1864, the African American division of the Eighteenth Corps, after being pinned down by Confederate artillery fire for about 30 minutes, charged the earthworks and rushed up the slopes of the heights. During the hour-long engagement the division suffered tremendous casualties. Of the twenty-five African Americans who were awarded the Medal of Honor during the Civil War, fourteen received the honor as a result of their actions at Chaffin's Farm.

Discrimination in pay and assignments

Although black soldiers proved themselves as reputable soldiers, discrimination in pay and other areas remained widespread. According to the Militia Act of 1862, soldiers of African descent were to receive \$10.00 a month, with an optional deduction for clothing at \$3.00. In contrast, white privates received sixteen dollars per month plus a clothing allowance of \$3.50. Many regiments struggled for equal pay, some refusing any money until June 15, 1864, when Congress granted equal pay for all black soldiers. Besides discrimination in pay, colored units were often disproportionately assigned laborer work. General Daniel Ullman, commander of the Corps d'Afrique, remarked “I fear that many high officials outside of Washington have no other intention than that these men shall be used as diggers and drudges.”

African American contributions to Union war intelligence

Blacks, both slave and free, were also heavily involved in assisting the Union in matters of intelligence, and their contributions were labeled Black Dispatches. One of these spies was Mary Bowser. Harriett Tubman was also a spy, a nurse, and a cook whose efforts were key to Union victories and survival. Tubman is most widely recognized for her contributions to freeing slaves by the Underground Railroad. However, her contributions to the Union Army were equally important. She used her knowledge of the country's terrain to gain important intelligence for the Union Army. She became the first woman to lead U.S. soldiers into combat when, under the order of Colonel James Montgomery, took a contingent of soldiers in South Carolina behind enemy lines, destroying plantations and freeing 750 slaves in the process.

Union Navy

Like the army, the Union Navy's official position at the beginning of the war was ambivalence towards the use of either Northern free blacks or runaway slaves. The constant stream, however, of escaped slaves seeking refuge aboard Union ships, forced the navy to formulate a policy towards them. Secretary of the Navy, Gideon Wells in a terse order, pointed out the following;

“It is not the policy of this Government to invite or encourage this kind of desertion and yet, under the circumstances, no other course...could be adopted without violating every principle of humanity. To return them would be impolitic as well as cruel...you will do well to employ them.”

Gideon Wells,
Secretary of the Navy July 22, 1861

In time, the Union Navy would see almost 16% of its ranks supplied by African Americans, performing in a wide range of enlisted roles. In contrast to the Army, the Navy from the outset not only paid equal wages between white and black sailors, but offered considerably more for even entry-level enlisted positions. Food rations and medical care were also improved over the Army, with the Navy benefiting from a regular stream of supplies from Union-held ports.

Becoming a commissioned officer, however was still out of reach for black sailors. Only the rank of petty officer would be offered to black sailors, and in practice, only to free blacks (who often were the only ones with naval careers sufficiently long to earn the rank).

African Americans in the CSA

A few other lesser known Confederate militia units of free men of color were raised throughout Louisiana at the beginning of the war. These units included: the Baton Rouge Guards under Capt. Henry Favrot, portions of the Pointe Coupee Light Infantry under Capt. Ferdinand Claiborne, and the Augustin Guards and Monet's Guards of Natchitoches under Dr. Jean Burdin. The only official duties ever given to the Natchitoches units were funeral honor guard details.

After an August 1861 battle near Hampton, Virginia, Union army Colonel John W. Phelps, of the 1st Vermont Infantry reported on the Confederate forces he faced there. Colonel Phelps' report reflects his scouts as reporting that among the Confederate artillery there was the Richmond Howitzer Battery that was manned by negroes.

One account of an unidentified African American fighting for the Confederacy, from two Southern 1862 newspapers, tells of “a huge negro” fighting under the command of Confederate Major General John C. Breckinridge against the 14th Maine Infantry Regiment in a battle near Baton Rouge, Louisiana, on August 5, 1862. The man was described as being “armed and equipped with knapsack, musket, and uniform”, and helping to lead the attack. The man's status of being a freedman or a slave is unknown.

Following the July 1862 Surrender of Murfreesborough, Tennessee, Lieutenant Colonel John G. Parkhurst of the 9th Michigan Infantry reported on African Americans serving with the Confederate First Regiment Texas Rangers and the First Georgia Rangers. His report states “There were also quite a number of negroes attached to the Texas and Georgia troops, who were armed and equipped, and took

part in the several engagements with my forces during the day.”

Several African Americans are known to have participated in some capacity on the Southern side in the Battle of Gettysburg. After the battle in July 1863, “reported among the rebel prisoners were seven blacks in Confederate uniforms fully armed as soldiers.”

Dr. Lewis Steiner, Chief Inspector of the United States Sanitary Commission while observing Gen. “Stonewall” Jackson's occupation of Frederick, Maryland, in 1862: “Over 3,000 Negroes must be included in this number [Confederate troops]. These were clad in all kinds of uniforms, not only in cast-off or captured United States uniforms, but in coats with Southern buttons, State buttons, etc. These were shabby, but not shabbier or seedier than those worn by white men in the rebel ranks. Most of the Negroes had arms, rifles, muskets, sabers, bowie-knives, dirks, etc....and were manifestly an integral portion of the Southern Confederate Army.”

Union Brigadier-General D. Stuart observed that “...the enemy, and especially their armed negroes, did dare to rise and fire, and did serious execution upon our men. The casualties in the brigade were 11 killed, 40 wounded, and 4 missing; aggregate, 55....”

The number of African-Americans, both slave and free, that served in the Confederate Army in a direct combat capacity was minor, and was never official policy. After the war, the State of Tennessee granted Confederate Pensions to nearly 300 African Americans for their service to the Confederacy. Discussions amongst CSA officers on the potential enlistment of slaves is highlighted in the section above. While an accurate estimate of the number of African Americans who served in the Confederate armed forces may never be known, the United States Census of 1890 lists 3,273 African Americans who claimed to be Confederate veterans

Source: Wikipedia

The Benefits of Being Certified

■ Continued from page 13

21. I'm a prime contractor, how can I find DBE firms?

All certified firms are listed in the DBE Directory. You can access the database to find DBE firms in your area. If you are experiencing problems with accessing our database, you may call the analyst of the day at: (916) 324-1700.

22. My business is certified as a DBE, where do I go from here?

As you know, other state departments, cities, and counties offer many opportunities for small businesses to bid for federally-funded contracts. For jobs currently out for bid, please visit the Caltrans Division of Procurement and Contracts (DPAC). For major projects, visit the Caltrans Office of Engineer. Here is a links to other participating CUCP agencies if you're looking to bid with agencies other than Caltrans, Being a small business in California offers many opportunities not just with Federal contracts

Source: California Department of Transportation

Marketing ON A Shoestring

FOR SMALL BUSINESSES & DIVERSE BUSINESSES

Marketing on a Shoestring turns prospects into sales for small businesses. SBE's 30 year lead generation database and telecommunications, print, online matchmaking services deliver prospects to which vendors can sell their goods and services. With the utilization of the 4 step marketing process, Marketing on a Shoestring will make your cash register ring all day long.

Benefits "Marketing on a Shoestring Budget" include...

- No cold calls as we do all the follow up calls saving you time and money
- We provide you the sales leads based upon the market you want to reach
- Live well-trained experienced telemarketing staff dedicated to clearly communicating your message
- Computer generated reports identifying interested leads
- Voice mail call messages to email with no missed business opportunities

SBE's Basic 4-Step Marketing Process



Contact SBE for details on how Marketing on a Shoestring will turn leads into sales.

703 Market Street, Suite 1000
 San Francisco, CA 94103
 (800) 800-8534
 sbe@sbeinc.com
 www.sbeinc.com

\$98 Million Settlement

Continued from page 1

who help their customers pay for their new or used car by submitting their loan application to Ally. Ally's business practice, like most other major auto lenders, allows car dealers discretion to vary a loan's interest rate from the price Ally initially sets based on the borrower's objective credit-related factors. Dealers receive greater payments from Ally on loans that include a higher interest rate markup.

Website: www.triceedneywire.com
 Source: Trice Edney Communications

Ally Financial Statement on Auto Financing

Continued from page 1

Regardless, Ally takes the assertions by the CFPB and DOJ very seriously and has agreed to the terms in the orders, which include enhancing dealer monitoring, reducing the perceived disparity for the protected classes outlined in the order, paying a civil money penalty of \$18 million and contributing \$80 million toward a settlement fund to be managed by an independent settlement administrator. Ally expects to take a \$98 million charge in the fourth quarter related to these matters.

Source: Ally Financial Inc.

- Bid Category:** Procurements in construction, products, services and professional services categories.
- Bid Date:** Bids are sorted according to bid date. Secondary sort is by location (alpha).
- Title:** Name of the bid or proposal.
- Location:** Town or city in which the project is located OR the product is to be delivered.
- Bid Date and Time:** Date and time bid is opened.
- Prebid Conference:** Date and time; it will be indicated if conference is mandatory.
- Reference #:** Number of the bid or proposal. If given, this number should be referenced when inquiring about the bid.
- Description:** SBE maintains but does not publish bid descriptions. When available they are provided through daily email, daily fax, and on our website, www.sbeinc.com.
- Duration:** The time allotted to complete a delivery or project
- Estimate:** The owner's estimate of the dollar value of the bid or proposal.
- Last Addendum Received:** The number of the last addendum received by the SBE.
- Owner:** The agency by whom the contract is being released. When available, the name, address, telephone, fax number, contact name is included.
- Goals/Preferences/Special Subcontracting Requirements:** Numerical goal and preference requirements for SBE (Small Business Enterprise), MBE (Minority Business Enterprise), WBE (Woman Business Enterprise), DBE (Disadvantaged Business Enterprise), SDBE (Small Disadvantaged Business Enterprise), SWBE (Small Woman Business Enterprise), LBE (Local Business Enterprise), DVBE (Disabled Veteran Business Enterprise). Special subcontracting provisions: SBSA-(Small Business Set-Aside), SDBSA-(Small Disadvantaged Business Set-Aside), 8(A)-(Set-Aside for Negotiation or for Bid by U.S. Small Business Administration Certified 8a firms), LSA-(Labor Surplus Area), TACPA-(Target Area Contract Preference Act), Entrp Zon-(Enterprise Zone),

| | |
|-------|---|
| 1 | ENGINEERING |
| 2 | ALAMEDA COUNTY |
| 3 | ENGINEERING SERVICES |
| 4 | Location: ALAMEDA COUNTY, CA |
| 5 | Date: 2/15/2014 3:00PM |
| 6 | Prebid Conf: 2/5/14 9:00 AM MANDATORY |
| 7 | Ref#: 09-397 |
| 8 | Engineering services for groundwater monitoring at the Woolworth Rd, Regional Solid Waste Facility. |
| 9 | Duration: 260 working days |
| 10 | Estimate: \$75,000 |
| 11 | Last Addn Rcvd: 1 |
| 12 | Owner: Department of Transportation Sue Jobe, (916) 456-9956 |
| 13 | Goal: 5% SBE |
| 14 | Notes: 1. |
| 15 | SBSA: reqs in writing or fax, 10% bid bond |
| 16/17 | SIC: 1542 ### |
| 18 | Docs Avail: Department of Transportation, Building E E-mail: pat_myers@dot.ca.gov |

- Fed Aid-(Federal Aid Project), HUBZone-(Historically Underutilized Business Zone).
- Notes: Reference to notes for federal procurement opportunities.
 - Comments: Additional information particular to this solicitation.
 - SIC: Standard Industry Classification Code.
 - ### (Symbols): Indicates a change since first reported.
 - Location of bid documents.

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